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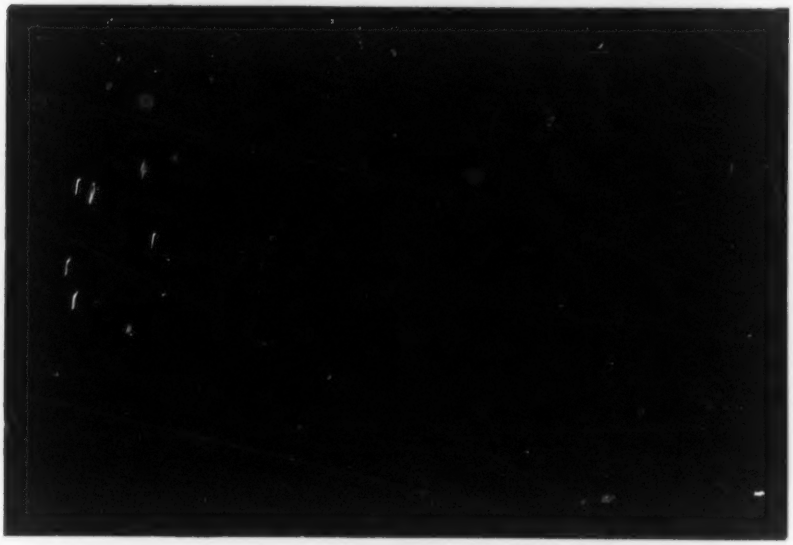
SURVEYS OF CONSUMERS



Institute for Social Research

SURVEYS OF CONSUMERS

JUNE 1989

The June 1989 survey was the 251st in a series of Surveys of Consumers conducted by the Survey Research Center at The University of Michigan. Initiated in 1946, these periodic surveys provide regular assessments of consumer attitudes and expectations, and are used to evaluate economic trends and prospects. The surveys are designed to explore why changes in consumer attitudes and expectations occur, and how these changes influence consumer spending and saving decisions.

All surveys are subject to sampling error because not all members of the population are interviewed. Most results for the total sample will differ by no more than 5 percentage points in either direction from what would have been obtained by using the same methods on the entire population. See the back of this book for sampling error information.

While every effort is made to accurately measure consumer attitudes and expectations, factors other than sampling may also affect the accuracy of these (and other) findings. These factors may include effects of the question wording, the ability of respondents to articulate answers and opinions, refusal to participate in the survey, and incomplete coverage of the population. There are no standard measures of these effects, but their presence should be acknowledged when using these and all other survey data. While measurement effects are present in all surveys, a noted advantage of time-series data is that the non-sampling influences remain relatively constant across samples.

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CHART 1 - RECENT CHANGES
THE INDEX OF CONSUMER SENTIMENT

CHART 1 - HISTORICAL SERIES
THE INDEX OF CONSUMER SENTIMENT

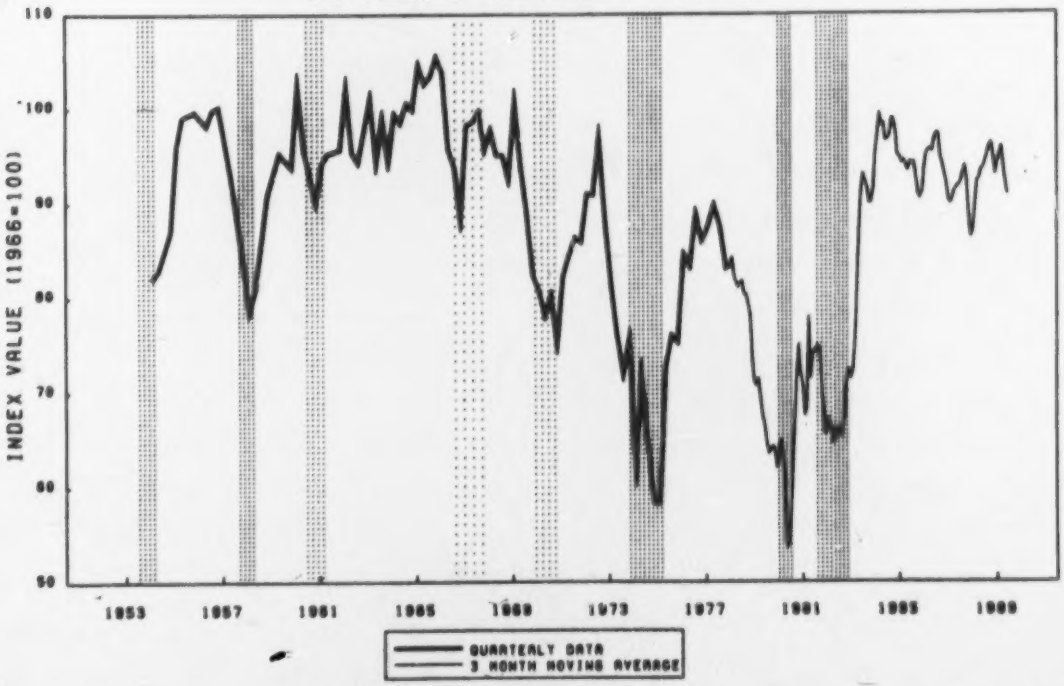


TABLE 1

THE INDEX OF CONSUMER SENTIMENT

DATE OF SURVEY		All families	Families with incomes over $30,000	Families with incomes over $40,000
June	1986	99.3	110.6	112.4
July	1986	97.7	109.6	108.5
August	1986	94.9	105.0	106.6
September	1986	91.9	99.5	102.1
October	1986	95.6	102.8	105.5
November	1986	91.4	97.5	98.7
December	1986	89.1	98.7	98.3
January	1987	90.4	101.2	104.0
February	1987	90.2	103.6	103.6
March	1987	90.8	97.8	96.1
April	1987	92.8	98.5	103.1
May	1987	91.1	97.7	99.2
June	1987	91.5	102.9	102.9
July	1987	93.7	102.5	104.0
August	1987	94.4	104.4	109.1
September	1987	93.6	100.6	104.3
October	1987	89.3	99.9	101.8
November	1987	83.1	87.7	90.5
December	1987	86.8	94.5	96.1
January	1988	90.8	99.0	99.9
February	1988	91.6	98.1	100.8
March	1988	94.6	103.7	104.6
April	1988	91.2	99.1	99.6
May	1988	94.8	106.6	108.3
June	1988	94.7	102.3	102.7
July	1988	93.4	100.5	103.9
August	1988	97.4	105.1	104.2
September	1988	97.3	102.8	105.4
October	1988	94.1	103.0	103.7
November	1988	93.0	102.0	101.0
December	1988	91.9	97.0	99.5
January	1989	97.9	108.4	106.8
February	1989	95.4	104.6	109.6
March	1989	94.3	98.6	100.0
April	1989	91.5	99.1	99.8
May	1989	90.7	100.6	100.3
June	1989	90.6	95.2	95.4

CHART 2A - HISTORICAL SERIES

INDEX OF CONSUMER SENTIMENT WITHIN REGION SUBGROUPS

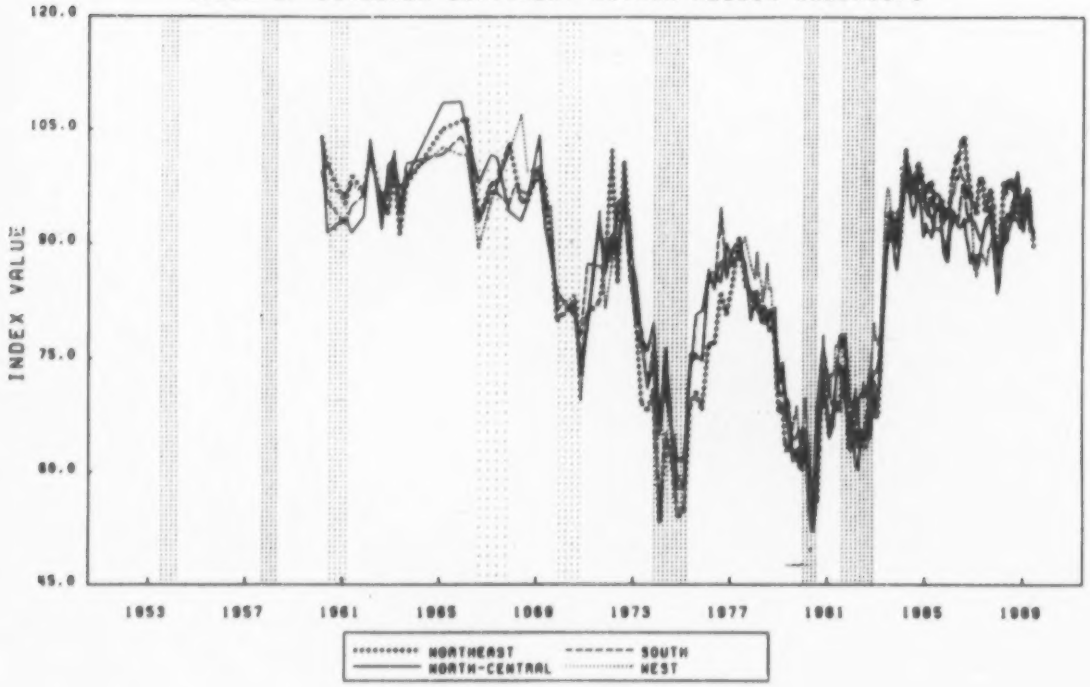


CHART 2B - HISTORICAL SERIES

INDEX OF CONSUMER SENTIMENT WITHIN AGE SUBGROUPS

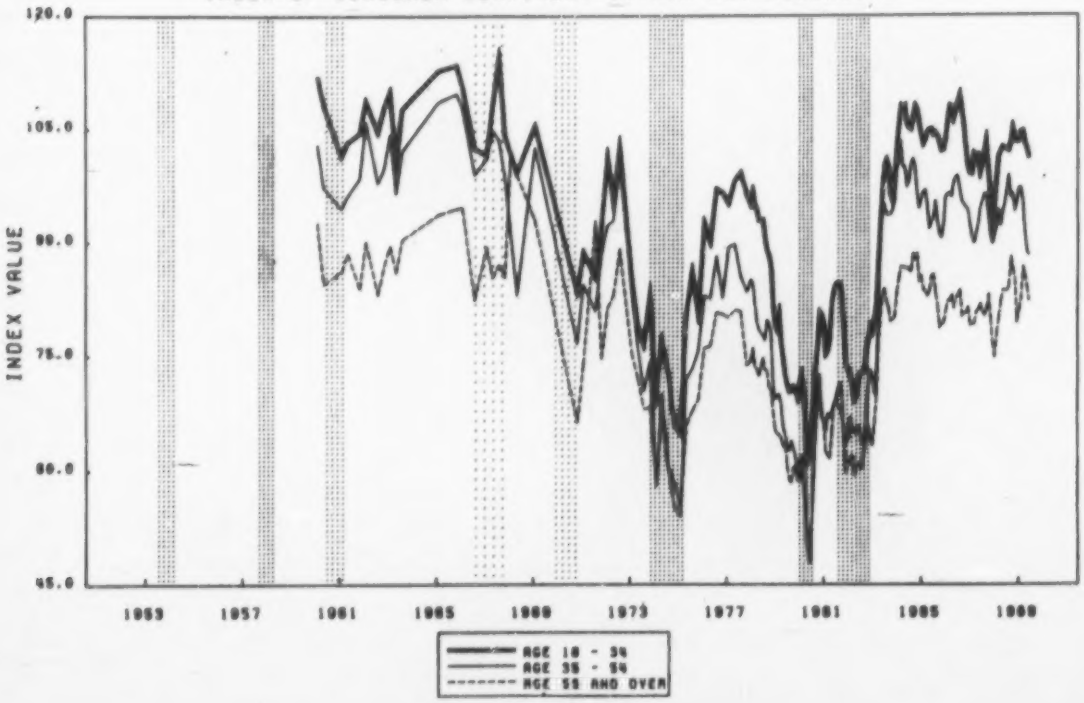


TABLE 2

INDEX OF CONSUMER SENTIMENT WITHIN REGION AND AGE SUBGROUPS

DATE OF SURVEY		CENSUS REGION				AGE OF RESPONDENT		
		North East	North Central	South	West	18-34	35-54	55+
June	1986	106.2	94.1	98.5	102.7	112.7	97.9	86.6
July	1986	103.9	93.4	101.7	94.7	108.2	98.6	84.5
August	1986	102.5	92.6	90.5	98.2	107.9	95.2	80.1
September	1986	94.6	87.0	91.9	95.8	106.3	92.4	76.1
October	1986	99.1	90.0	96.5	99.3	102.5	97.3	85.7
November	1986	95.8	85.6	93.2	92.3	99.5	94.2	80.4
December	1986	91.8	90.4	89.5	84.0	98.0	91.3	78.3
January	1987	98.1	85.9	96.0	83.9	99.9	91.2	78.4
February	1987	92.4	89.5	90.7	89.2	99.1	89.2	81.5
March	1987	104.6	86.3	87.5	91.2	106.4	89.3	77.7
April	1987	99.4	91.7	93.7	87.2	99.0	95.1	83.5
May	1987	91.3	92.9	92.1	87.1	99.5	92.8	82.1
June	1987	92.5	92.2	91.5	89.7	99.0	95.5	80.0
July	1987	100.1	95.7	93.8	85.2	103.0	97.8	80.2
August	1987	99.0	91.0	95.2	93.2	103.3	95.8	80.8
September	1987	92.2	94.7	94.9	91.5	104.1	95.4	82.6
October	1987	93.8	87.2	88.3	89.1	92.0	89.9	86.2
November	1987	83.9	79.6	87.9	79.4	91.7	86.6	70.8
December	1987	83.4	83.6	90.4	89.2	94.1	92.9	73.6
January	1988	99.8	91.3	87.6	88.5	98.3	93.6	80.1
February	1988	93.7	92.1	92.8	86.3	102.5	90.3	79.9
March	1988	101.2	92.9	91.6	95.3	103.5	98.9	80.0
April	1988	94.9	93.9	88.6	89.0	100.0	87.5	86.6
May	1988	99.1	95.5	91.1	97.3	104.2	95.4	84.7
June	1988	98.1	91.2	95.9	95.2	103.1	102.0	79.5
July	1988	98.3	92.0	91.8	94.0	99.6	93.0	86.6
August	1988	95.7	100.9	94.4	98.5	103.6	101.7	86.3
September	1988	95.2	101.9	93.3	97.6	106.1	93.3	91.4
October	1988	91.8	96.1	92.9	96.6	105.8	94.6	82.0
November	1988	95.8	90.6	90.5	98.9	100.4	94.3	82.2
December	1988	90.8	90.2	96.1	88.0	103.7	97.1	73.9
January	1989	96.9	94.2	99.9	102.2	105.8	100.3	86.7
February	1989	103.5	99.2	88.8	93.6	104.3	94.2	86.7
March	1989	91.5	95.8	96.1	92.2	103.9	91.8	87.0
April	1989	83.9	94.6	93.4	90.3	101.0	87.5	83.8
May	1989	99.9	86.7	87.3	94.3	102.2	86.9	81.9
June	1989	84.7	91.2	94.4	89.8	100.0	90.4	81.1

TABLE 9

EXPECTED CHANGE IN REAL FAMILY INCOME

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
INCOME UP MORE	18%	19%	20%	25%	18%	21%	17%	19%	18%	17%	18%	22%	16%
INCOME UP SAME	46	46	43	41	46	43	41	41	43	44	43	37	39
PRICES UP MORE	33	34	32	31	34	33	40	37	36	37	37	38	42
DK,NA	3	1	5	3	2	3	2	3	3	2	2	3	3
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	500	501	500	500	501	508	500	501	500	502	500	503	507

The question was: "How about the next year or two--do you expect that your (family) income will go up more than prices will go up, about the same, or less than prices will go up?"

CHART 3 - RECENT CHANGES
CURRENT AND EXPECTED COMPONENTS

CHART 3 - HISTORICAL SERIES
CURRENT AND EXPECTED COMPONENTS

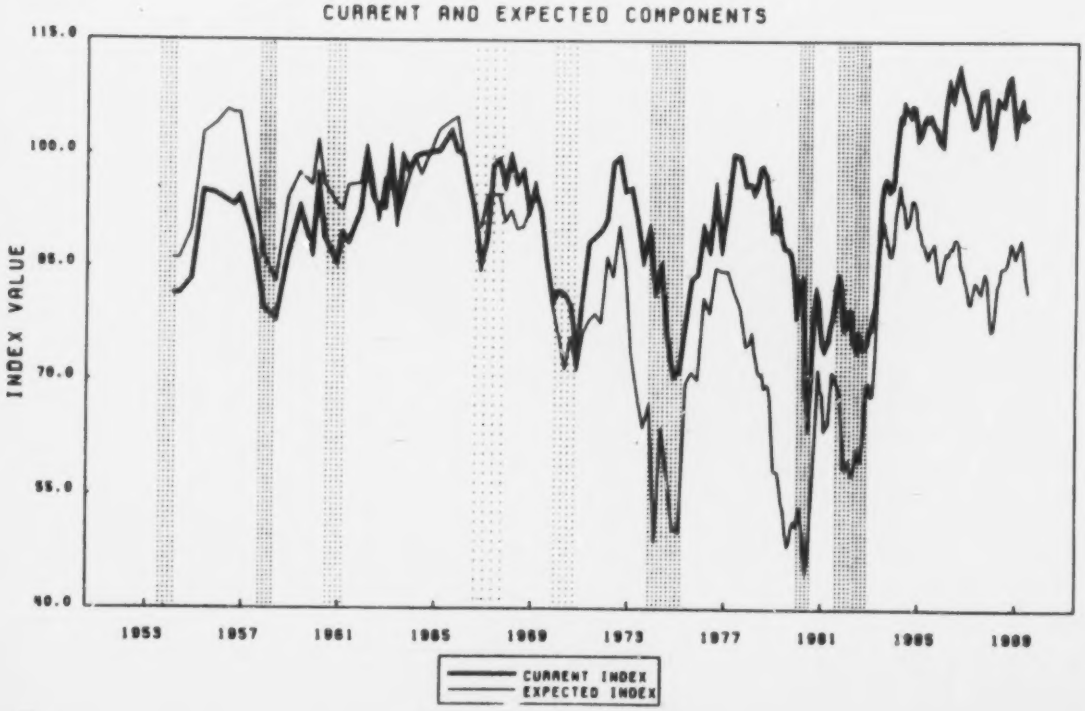


TABLE 3

COMPONENTS OF THE INDEX OF CONSUMER SENTIMENT

DATE OF SURVEY	INDEX COMPONENTS +						
	Personal finances		Business conditions				
	Current (1)	Expected (2)	12 months (3)	5 years (4)	Buying conds. (5)	Current Index (1,5)	Expected Index (2,3,4)
June 1986	124	127	136	100	170	113.3	90.3
July 1986	126	130	131	94	165	112.1	88.5
August 1986	121	128	123	94	161	108.9	85.9
September 1986	120	127	115	84	161	108.3	81.3
October 1986	120	127	124	99	162	108.9	87.1
November 1986	121	121	120	87	155	106.7	81.6
December 1986	116	127	104	83	158	105.8	78.3
January 1987	120	130	117	77	152	105.1	80.9
February 1987	115	126	117	84	153	103.7	81.6
March 1987	114	122	121	92	152	102.5	83.3
April 1987	116	127	116	97	158	105.5	84.7
May 1987	117	121	114	89	161	107.4	80.6
June 1987	120	122	113	89	161	108.1	80.8
July 1987	123	123	118	94	162	109.9	83.3
August 1987	122	127	125	93	157	107.8	85.8
September 1987	119	124	122	92	162	108.3	84.2
October 1987	118	128	105	90	149	103.1	80.4
November 1987	115	118	93	80	142	99.3	72.7
December 1987	119	120	98	89	147	102.7	76.7
January 1988	122	131	110	84	154	106.2	80.9
February 1988	122	130	108	90	155	106.6	81.9
March 1988	127	133	114	96	156	109.1	85.2
April 1988	117	125	117	89	154	104.8	82.4
May 1988	111	127	125	98	165	106.5	87.3
June 1988	119	129	121	95	163	108.6	85.7
July 1988	120	128	106	96	167	110.7	82.3
August 1988	127	127	125	105	160	110.8	88.8
September 1988	127	133	125	102	157	109.4	89.5
October 1988	114	124	129	97	158	105.0	87.0
November 1988	112	128	122	97	156	103.3	86.3
December 1988	114	127	119	98	150	102.0	85.5
January 1989	121	131	128	103	165	110.3	89.9
February 1989	120	130	128	99	154	105.7	88.8
March 1989	116	131	123	98	156	104.8	87.6
April 1989	113	130	113	91	158	104.4	83.2
May 1989	121	125	107	89	157	107.1	80.1
June 1989	115	123	115	90	155	104.1	82.0

(1) See Table 4.
(2) See Table 6.
(3) See Table 15.
(4) See Table 16.
(5) See Table 21.
+ : Percent saying "GOOD TIMES" (or "BETTER"), minus percent saying "BAD TIMES" (or "WORSE"), plus 100.

CHART 4 - RECENT CHANGES

CURRENT FINANCIAL SITUATION COMPARED WITH A YEAR AGO

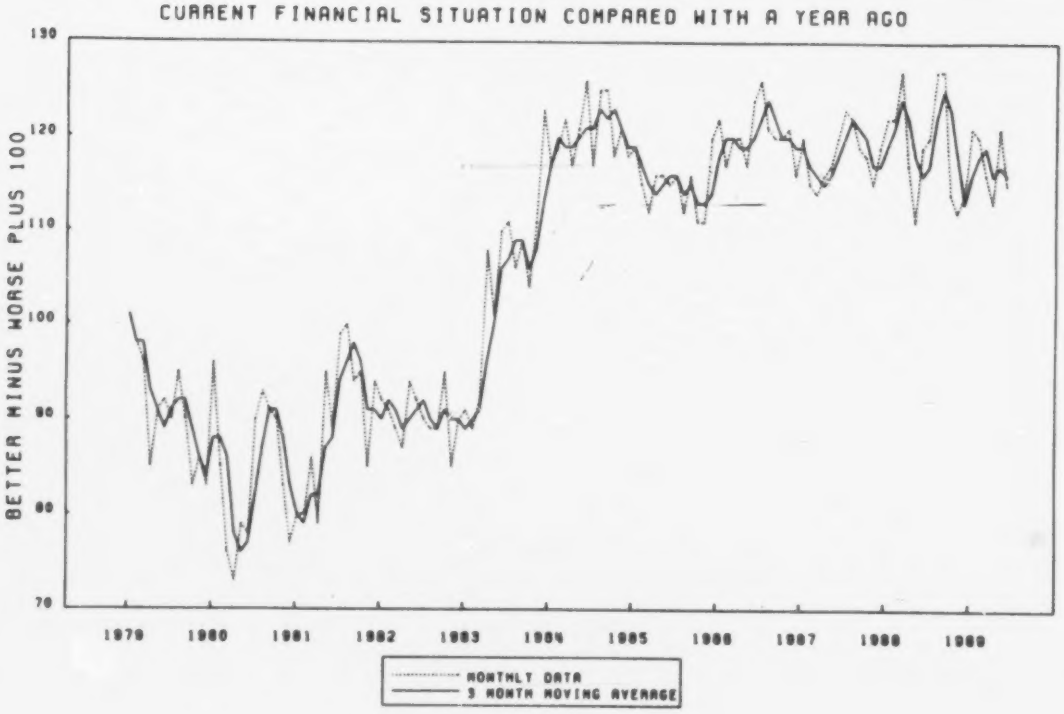


CHART 4 - HISTORICAL SERIES

CURRENT FINANCIAL SITUATION COMPARED WITH A YEAR AGO

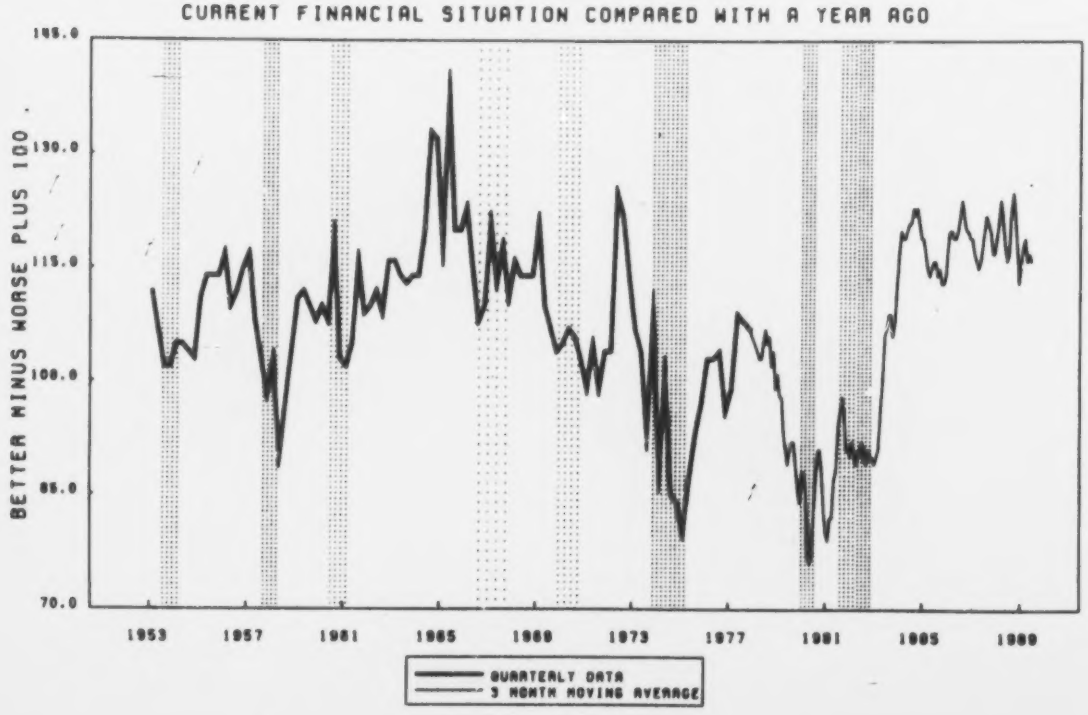


TABLE 4

CURRENT FINANCIAL SITUATION COMPARED TO A YEAR AGO

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
BETTER OFF	43%	45%	50%	49%	42%	41%	39%	44%	44%	42%	42%	45%	38%
SAME	32	29	26	28	30	30	36	33	31	32	29	31	38
WORSE OFF	24	25	23	22	28	29	25	23	24	26	29	24	23
DK,NA	1	1	1	1	*	*	*	*	1	*	*	*	1
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	500	501	500	500	501	508	500	501	500	502	500	503	507

The question was: "We are interested in how people are getting along financially these days. Would you say that you (and your family living there) are better off or worse off financially than you were a year ago?"

* : Less than half of one percent.

CHART 5A - HISTORICAL SERIES

REASONS FOR OPINIONS ABOUT PERSONAL FINANCIAL SITUATION

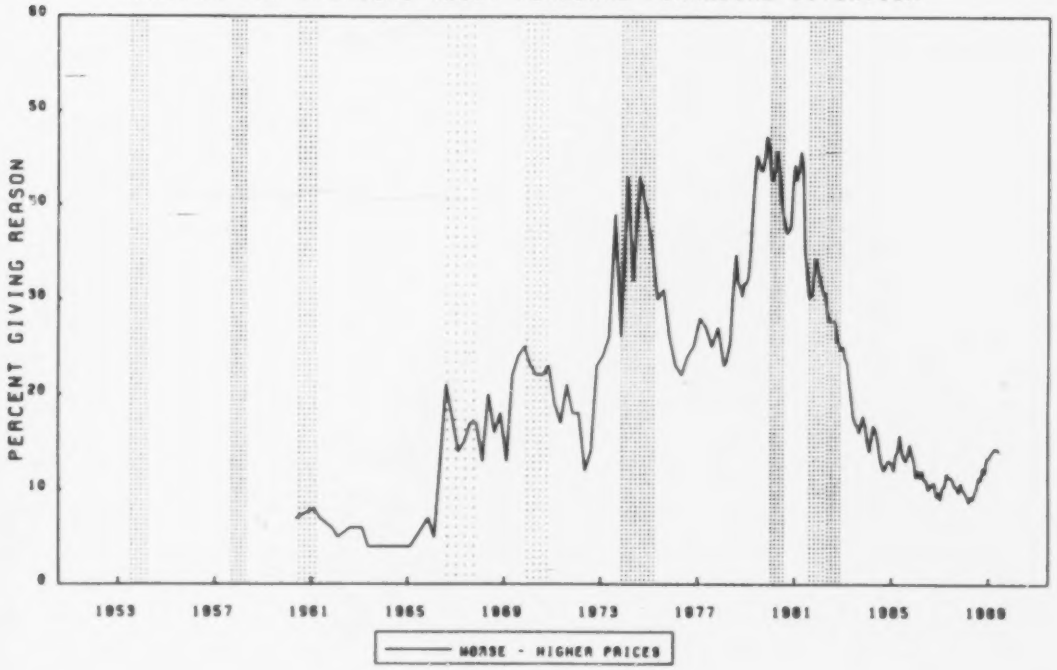


CHART 5B - HISTORICAL SERIES

REASONS FOR OPINIONS ABOUT PERSONAL FINANCIAL SITUATION

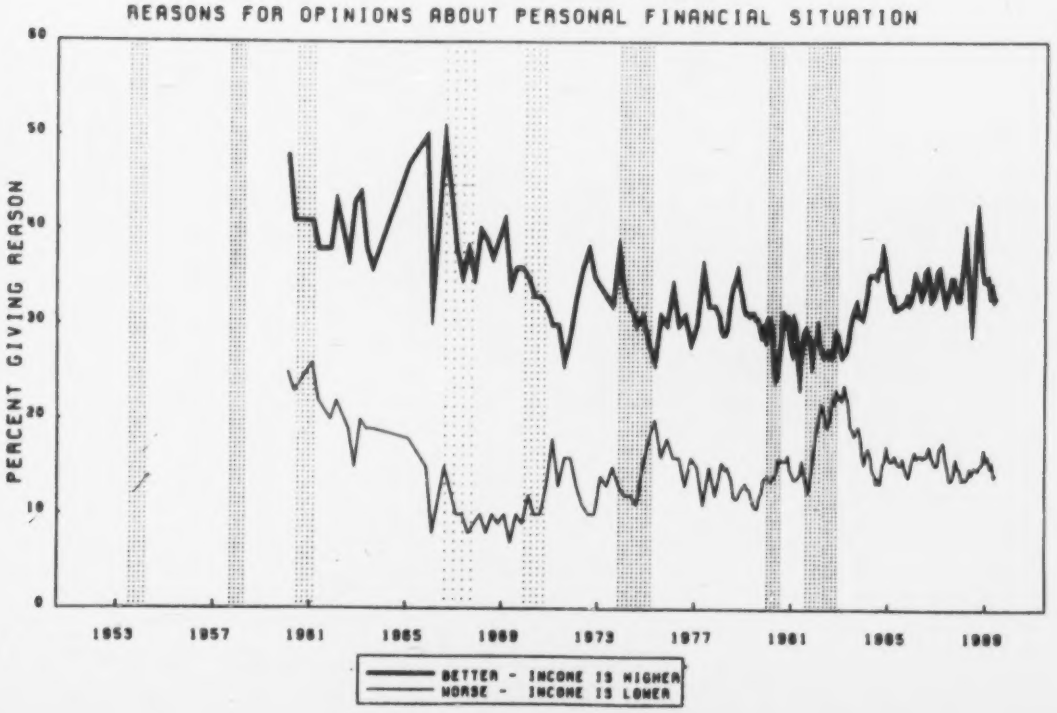


TABLE 5

SELECTED REASONS FOR OPINIONS ABOUT PERSONAL FINANCIAL SITUATION +

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
BETTER OFF THAN YEAR AGO:													
Income is higher	32%	40%	45%	40%	34%	35%	35%	34%	36%	30%	36%	32%	31%
WORSE OFF THAN YEAR AGO:													
Income is lower	13	16	16	12	18	16	17	14	18	13	16	13	14
Higher prices	10	11	13	9	15	11	14	15	12	15	16	12	14

Responses to the query: "Why do you say so?" following the question on Table 4.

+ : May add to more than 100% due to multiple mentions.

CHART 6 - RECENT CHANGES

EXPECTED CHANGE IN FINANCIAL SITUATION

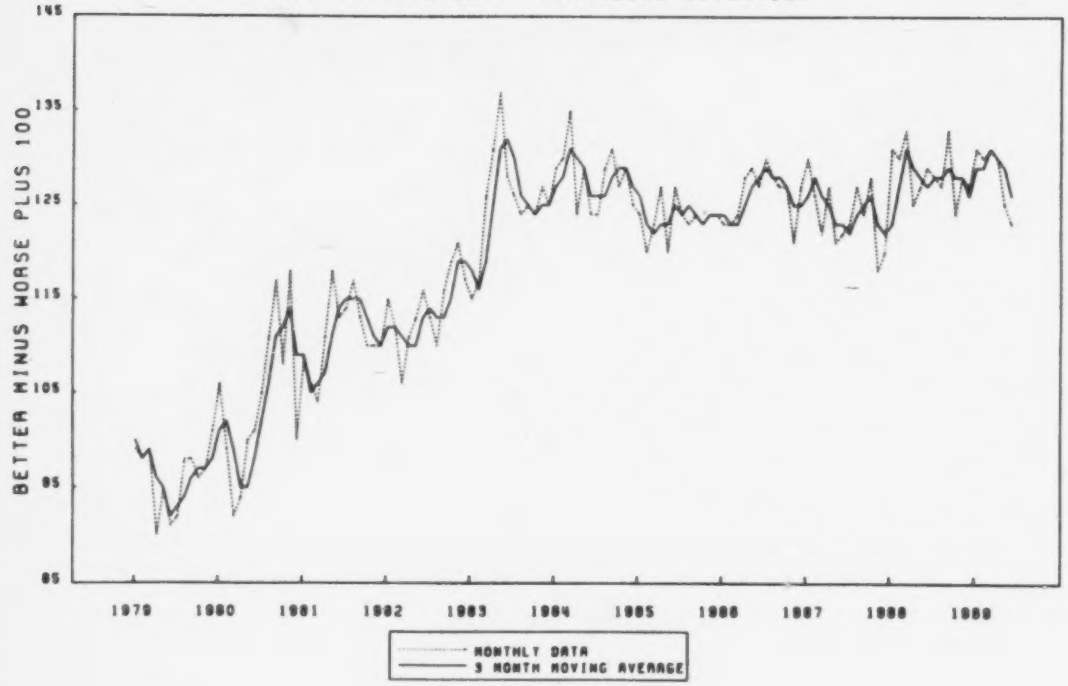


CHART 6 - HISTORICAL SERIES

EXPECTED CHANGE IN FINANCIAL SITUATION

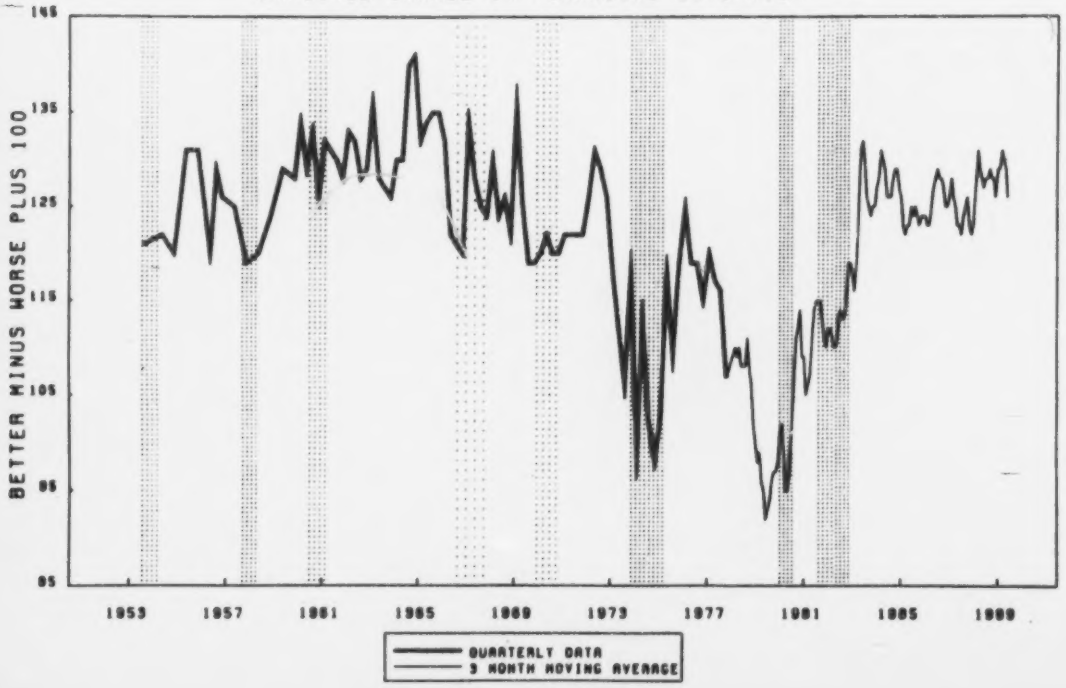


TABLE 6

EXPECTED CHANGE IN FINANCIAL SITUATION

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
BETTER OFF	39%	38%	36%	41%	36%	37%	39%	41%	40%	40%	41%	39%	34%
SAME	48	48	49	47	48	49	46	47	46	49	46	45	52
WORSE OFF	10	10	9	8	12	9	12	10	10	9	11	14	11
DK,NA	3	4	6	4	4	5	3	2	4	2	2	2	3
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	500	501	500	500	501	508	500	501	500	502	500	503	507

The question was: "Now looking ahead--do you think that a year from now you (and your family living there) will be better off financially, or worse off, or just about the same as now?"

CHART 7 - RECENT CHANGES
TREND IN PERSONAL FINANCIAL SITUATION

CHART 7 - HISTORICAL SERIES
TREND IN PERSONAL FINANCIAL SITUATION

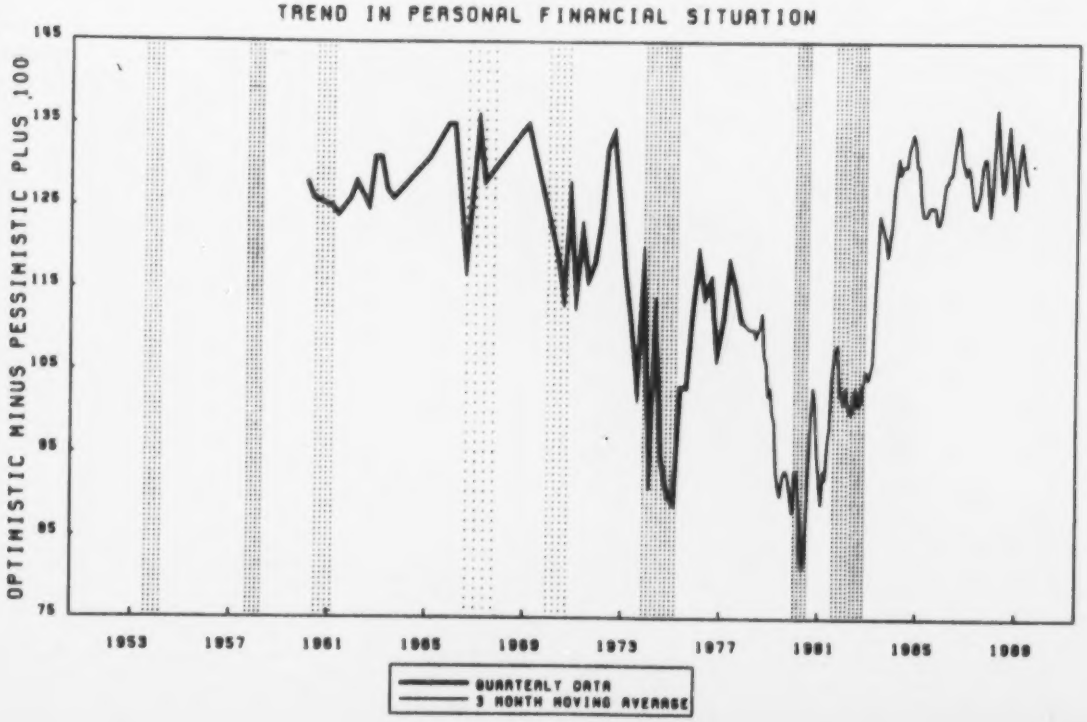


TABLE 7

TREND IN PERSONAL FINANCIAL SITUATION

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov.-Dec. 1988		Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
PERSONAL FINANCIAL PROGRESS:													
Continuous increase (a)	24%	19%	25%	25%	20%	21%	22%	23%	22%	20%	21%	21%	16%
Intermittant increase (b)	25	31	26	28	25	25	23	29	29	29	27	31	28
Remain unchanged (c)	19	16	16	17	18	18	20	18	17	18	17	14	22
Intermittant decline (d)	16	13	14	10	15	16	16	13	12	15	13	18	15
Continuous decline (e)	4	4	4	3	6	4	4	5	5	4	7	4	4
Mixed change (f)	9	13	8	12	11	11	11	10	11	12	13	9	11
DK,NA	3	4	7	5	5	5	4	2	4	2	2	3	4
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	500	501	500	500	501	508	500	501	500	502	500	503	507

Combination of the responses to the questions on Tables 4 and 6.

Key: (a) Better off financially than a year ago/Better off a year from now
(b) Better/Same or Same/Better
(c) Same/Same
(d) Worse/Same or Same/Worse
(e) Worse/Worse
(f) Worse/Better or Better/Worse

CHART 8 - RECENT CHANGES

MEDIAN EXPECTED CHANGE IN FAMILY INCOME

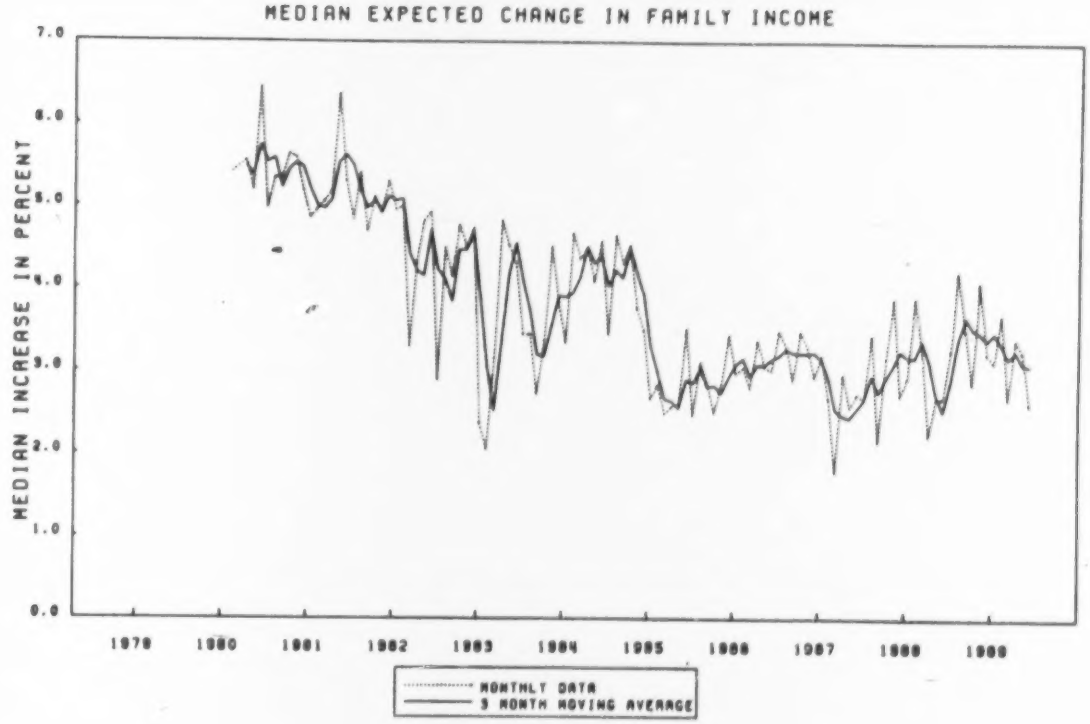


CHART 8 - HISTORICAL SERIES

MEDIAN EXPECTED CHANGE IN FAMILY INCOME

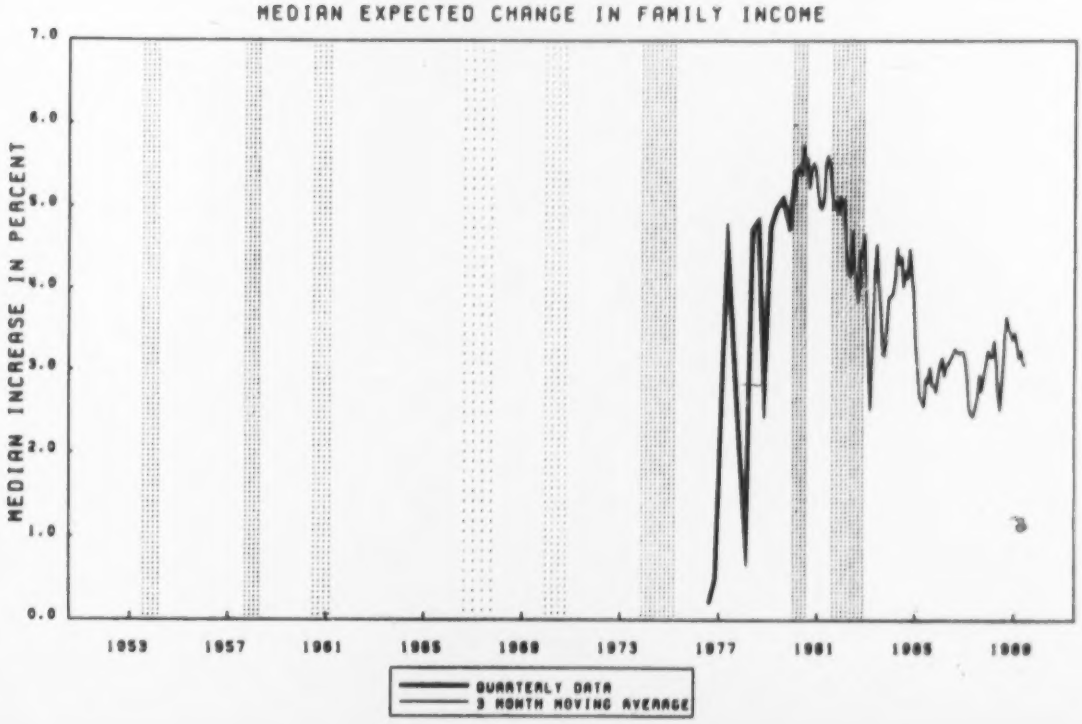


TABLE 8

EXPECTED FAMILY INCOME CHANGE DURING THE NEXT 12 MONTHS

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
EXPECT INCREASE:													
1-4%	15%	18%	14%	16%	16%	18%	21%	15%	17%	16%	17%	16%	18%
5%	9	10	14	10	12	11	11	9	15	10	12	9	11
6-9%	7	10	9	8	6	9	7	10	7	7	7	7	6
10-24%	15	14	17	16	15	15	15	14	15	14	15	17	14
25% or more	6	7	5	8	6	7	6	8	7	7	7	8	6
DK how much up	5	5	6	6	5	7	4	4	5	5	5	4	5
EXPECT SAME	28	24	25	25	27	20	22	27	22	27	23	26	27
EXPECT DOWN	13	11	9	10	12	11	13	13	11	14	12	12	12
DK,NA	2	1	1	1	1	2	1	*	1	*	2	1	1
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	500	501	500	500	501	508	500	501	500	502	500	503	507

The questions were: "During the next 12 months, do you expect your (family) income to be higher or lower than during the past year?" and "By about what percent do you expect your (family) income to increase during the next 12 months?"

* : Less than half of one percent.

CHART 9 - RECENT CHANGES

INCOME OR PRICES UP MORE NEXT YEAR

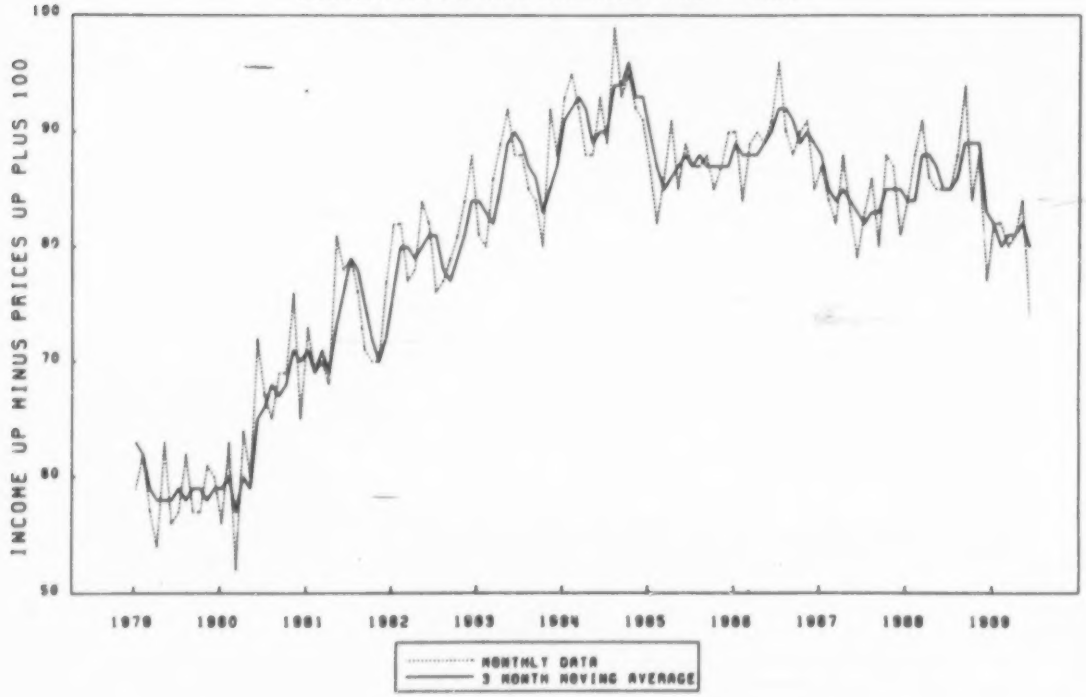


CHART 9 - HISTORICAL SERIES

INCOME OR PRICES UP MORE NEXT YEAR

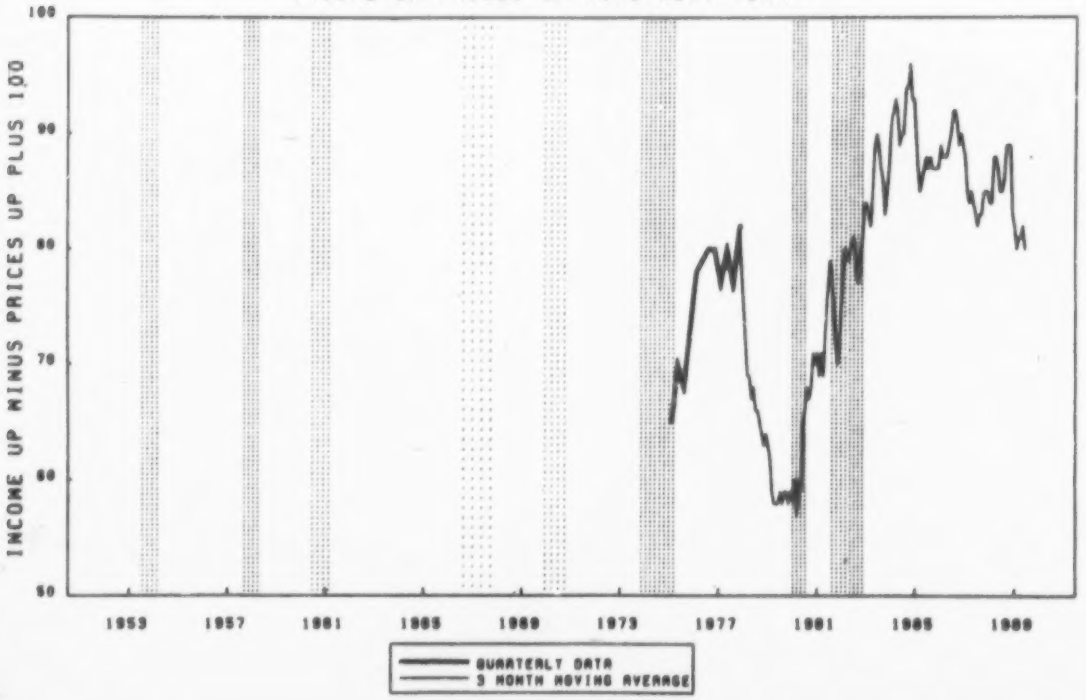


CHART 10 - RECENT CHANGES

NEWS HEARD OF RECENT CHANGES IN BUSINESS CONDITIONS

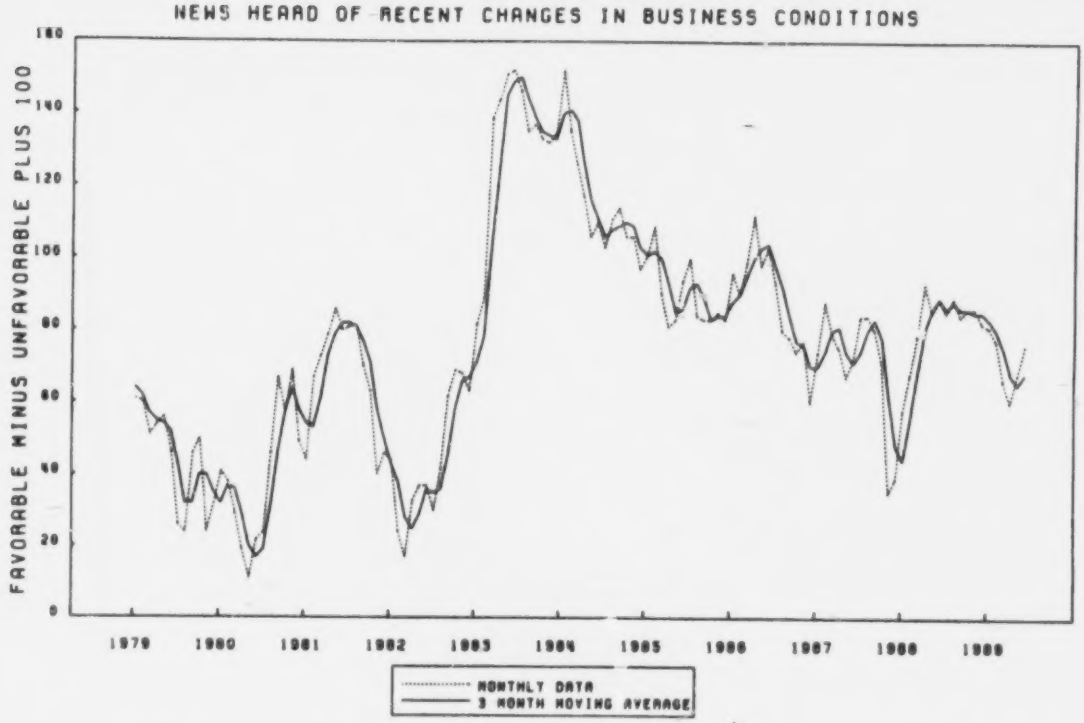


CHART 10 - HISTORICAL SERIES

NEWS HEARD OF RECENT CHANGES IN BUSINESS CONDITIONS

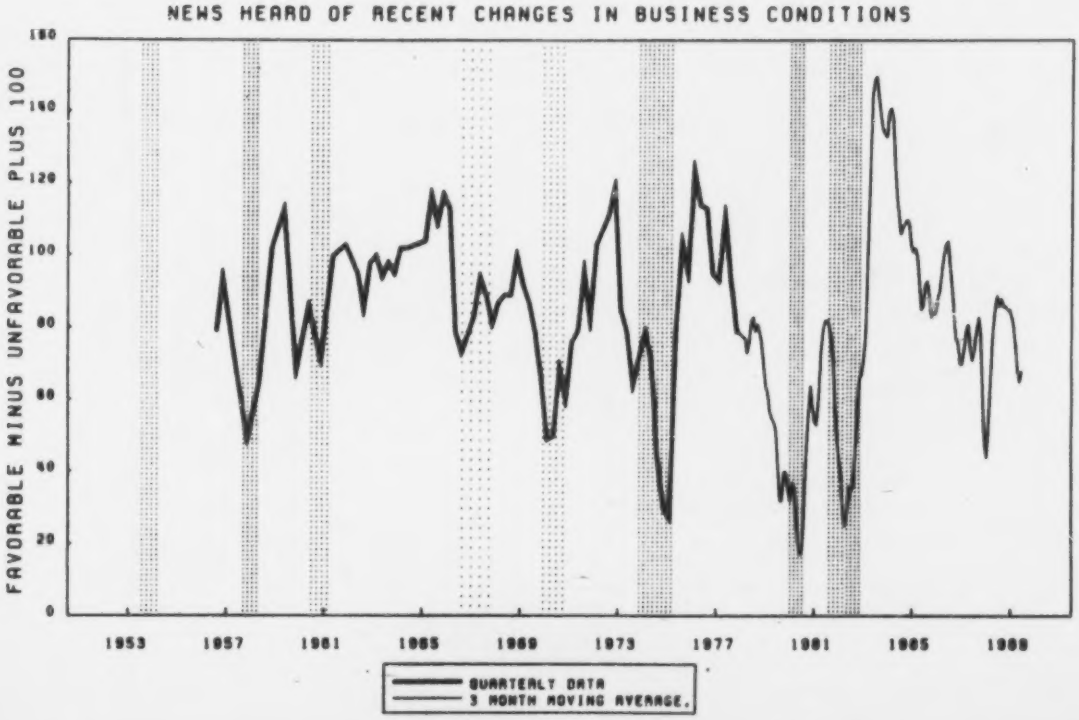


TABLE 10

NEWS HEARD OF RECENT CHANGES IN BUSINESS CONDITIONS +

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
FAVORABLE NEWS	29%	29%	28%	32%	29%	25%	30%	24%	27%	22%	18%	22%	23%
UNFAVORABLE NEWS	40	44	39	48	43	39	48	43	50	56	58	54	47
NO MENTIONS	50	50	53	46	52	54	50	55	48	49	48	48	53

The questions were: "During the last few months, have you heard of any favorable or unfavorable changes in business conditions?" and "What did you hear?"

+ : May add to more than 100% due to multiple mentions.

CHART 11A - HISTORICAL SERIES

TYPE OF NEWS HEARD ABOUT CHANGES IN BUSINESS CONDITIONS

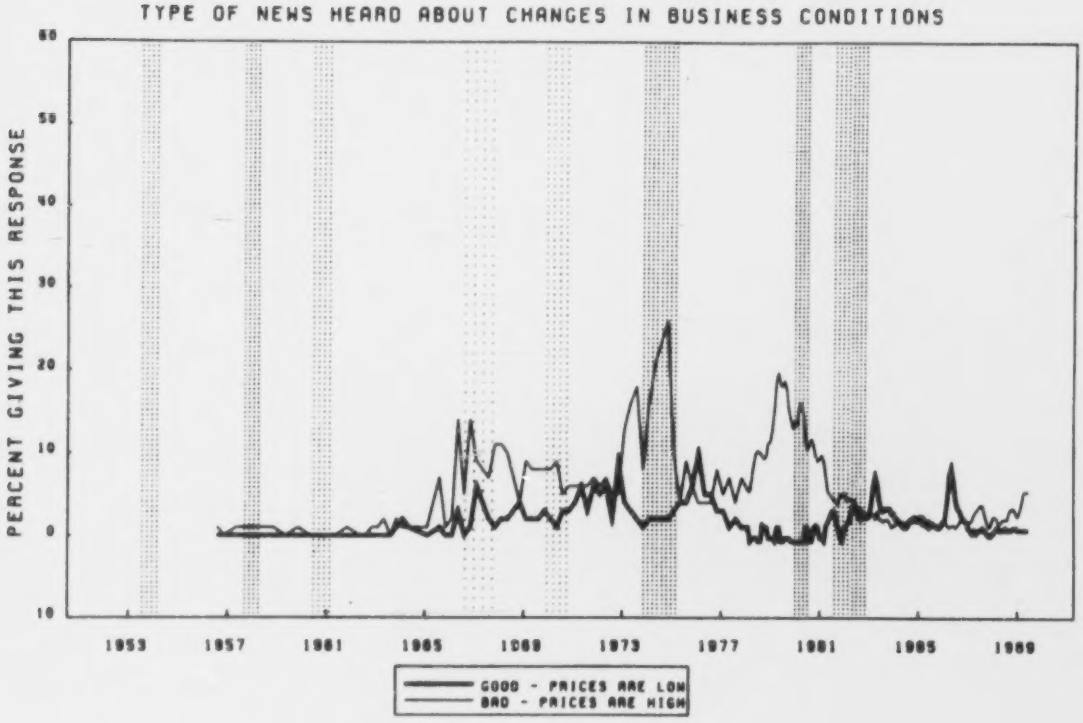


CHART 11B - HISTORICAL SERIES

TYPE OF NEWS HEARD ABOUT CHANGES IN BUSINESS CONDITIONS

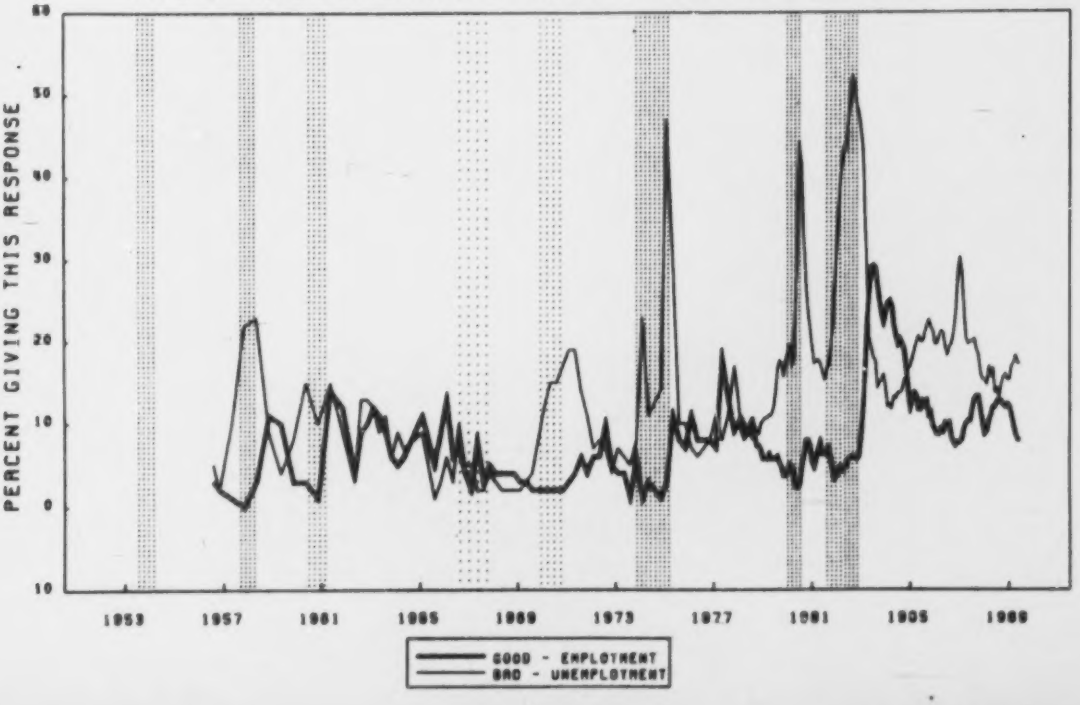


TABLE 11

SELECTED ITEMS OF
NEWS HEARD OF RECENT CHANGES IN BUSINESS CONDITIONS +

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
FAVORABLE NEWS:													
Government; elections	2%	1%	2%	3%	2%	2%	4%	2%	5%	3%	1%	1%	1%
Employment	11	13	14	11	12	13	12	11	10	8	8	8	8
Higher consumer demand	1	3	2	2	2	2	2	2	1	1	3	2	1
Lower prices	1	1	*	1	1	1	1	*	1	1	*	1	1
Easier credit	1	1	1	1	1	1	1	1	1	1	*	1	4
Stock market	3	3	1	2	2	1	1	2	1	1	1	2	2
Trade deficit	2	1	1	3	2	1	1	1	1	1	1	1	*
UNFAVORABLE NEWS:													
Government; elections	6	4	3	3	5	6	7	7	7	5	4	4	4
Unemployment	13	14	12	18	17	13	16	17	18	17	20	15	17
Lower consumer demand	2	2	3	3	3	2	2	2	4	3	2	4	3
Higher prices	2	2	2	5	3	2	3	2	4	6	6	6	6
Tighter credit	3	3	7	6	4	2	6	4	5	10	12	10	5
Stock market	6	5	3	2	3	3	4	1	1	2	2	2	1
Trade deficit	3	1	2	1	1	4	2	2	3	3	3	2	3

The questions were: "During the last few months, have you heard of any favorable or unfavorable changes in business conditions?" and "What did you hear?"

+ : May add to more than 100% due to multiple mentions.

* : Less than half of one percent.

CHART 12 - RECENT CHANGES

CURRENT BUSINESS CONDITIONS COMPARED WITH A YEAR AGO

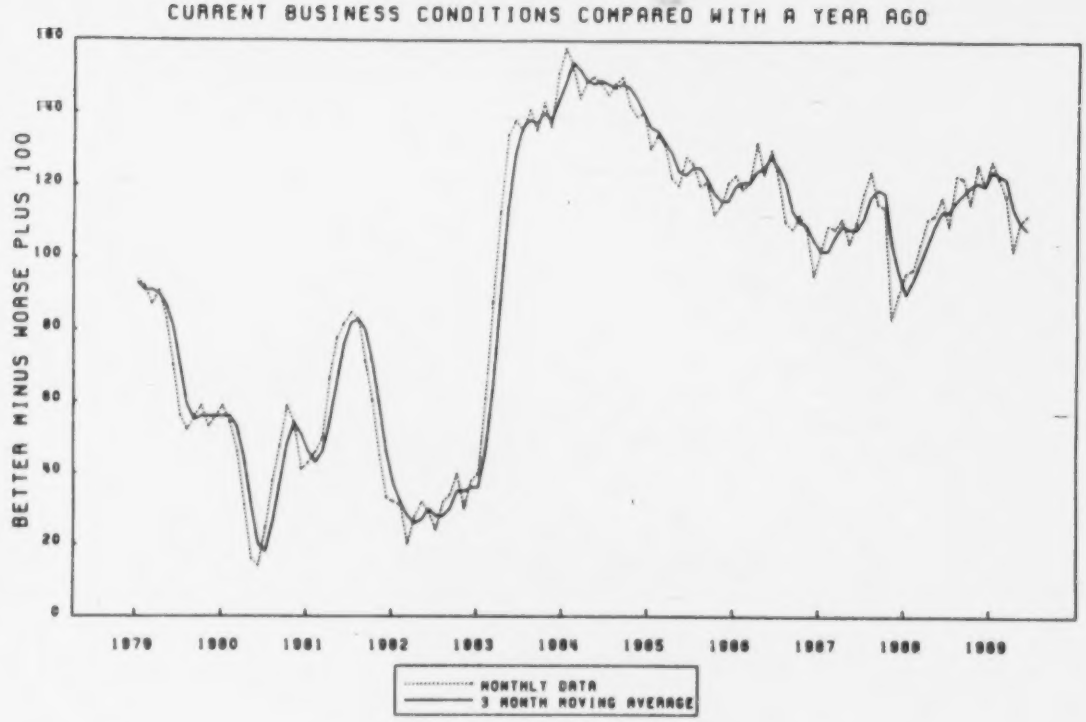


CHART 12 - HISTORICAL SERIES

CURRENT BUSINESS CONDITIONS COMPARED WITH A YEAR AGO

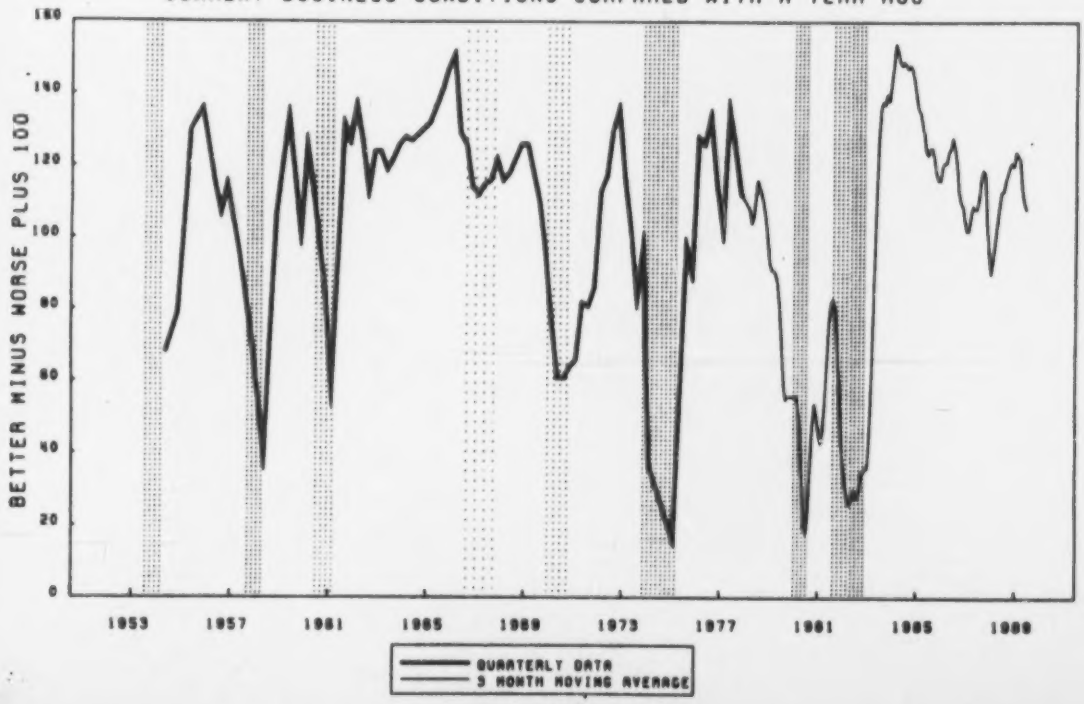


TABLE 12

CURRENT BUSINESS CONDITIONS COMPARED TO A YEAR AGO

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
BETTER NOW	47%	45%	51%	50%	46%	54%	49%	53%	48%	47%	41%	44%	45%
SAME	21	15	18	20	21	17	20	19	22	22	18	19	18
WORSE NOW	30	36	28	28	31	28	29	26	26	30	39	34	33
DK,NA	2	4	3	2	2	1	2	2	4	1	2	3	4
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	500	501	500	500	501	508	500	501	500	502	500	503	507

The question was: "Would you say that at the present time business conditions are better or worse than they were a year ago?"

CHART 13 - RECENT CHANGES

EXPECTED CHANGE IN BUSINESS CONDITIONS IN A YEAR

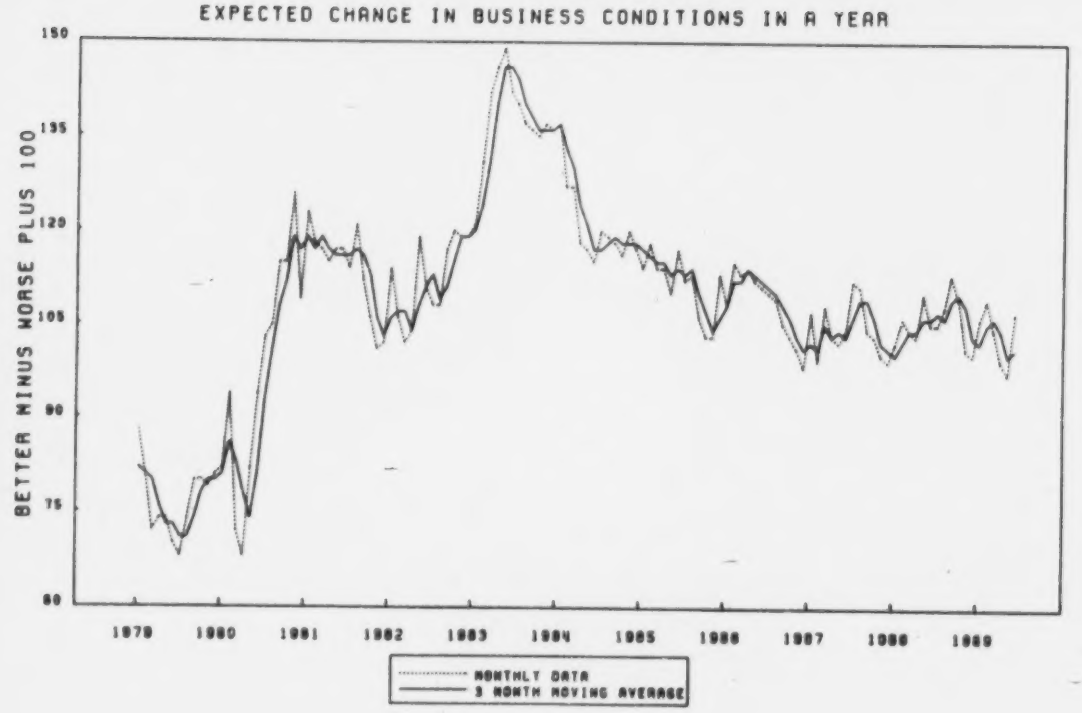


CHART 13 - HISTORICAL SERIES

EXPECTED CHANGE IN BUSINESS CONDITIONS IN A YEAR

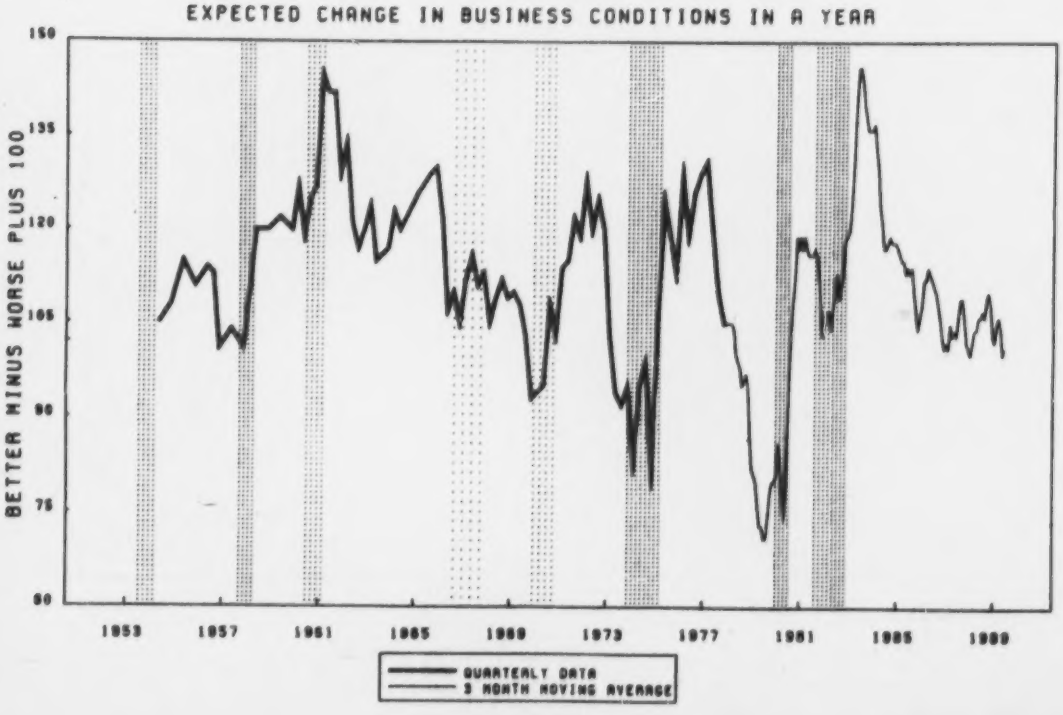


TABLE 13

EXPECTED CHANGE IN BUSINESS CONDITIONS IN A YEAR

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
BETTER	24%	23%	24%	27%	23%	19%	19%	23%	26%	22%	20%	19%	24%
SAME	54	53	54	55	59	60	59	56	54	59	57	56	57
WORSE	19	18	16	14	14	18	19	17	17	18	21	22	17
DK,NA	3	6	6	4	4	3	3	4	3	1	2	3	2
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	500	501	500	500	501	508	500	501	500	502	500	503	507

The question was: "And how about a year from now, do you expect that in the country as a whole business conditions will be better, or worse than they are at present, or just about the same?"

CHART 14 - RECENT CHANGES

TREND IN PAST AND EXPECTED BUSINESS CONDITIONS

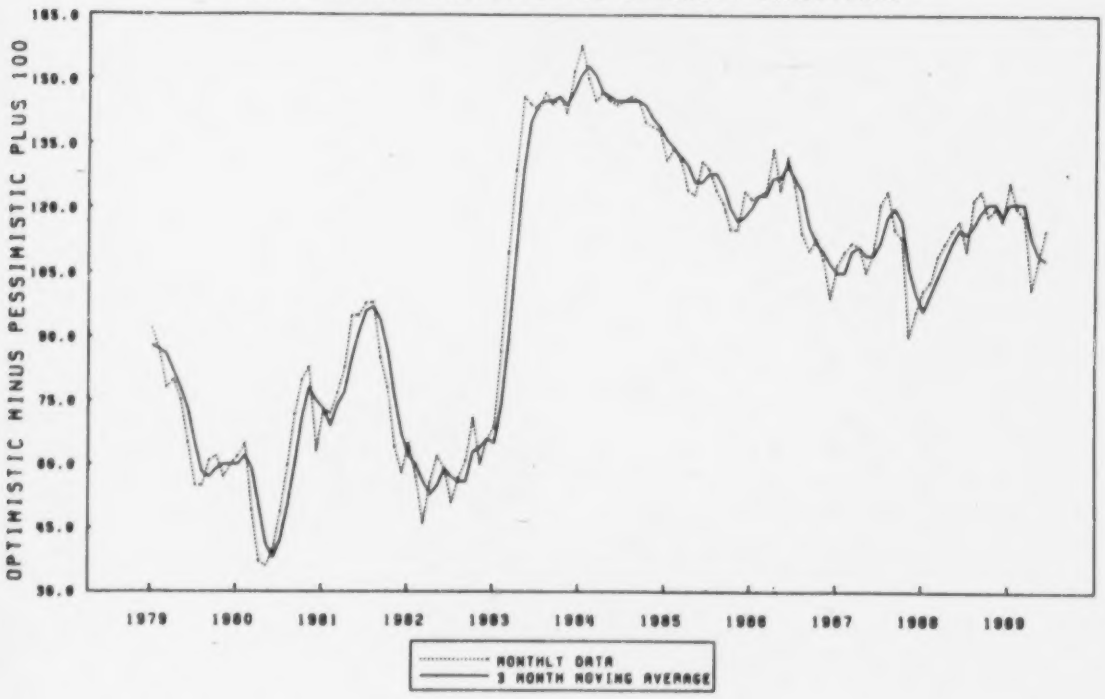


CHART 14 - HISTORICAL SERIES

TREND IN PAST AND EXPECTED BUSINESS CONDITIONS

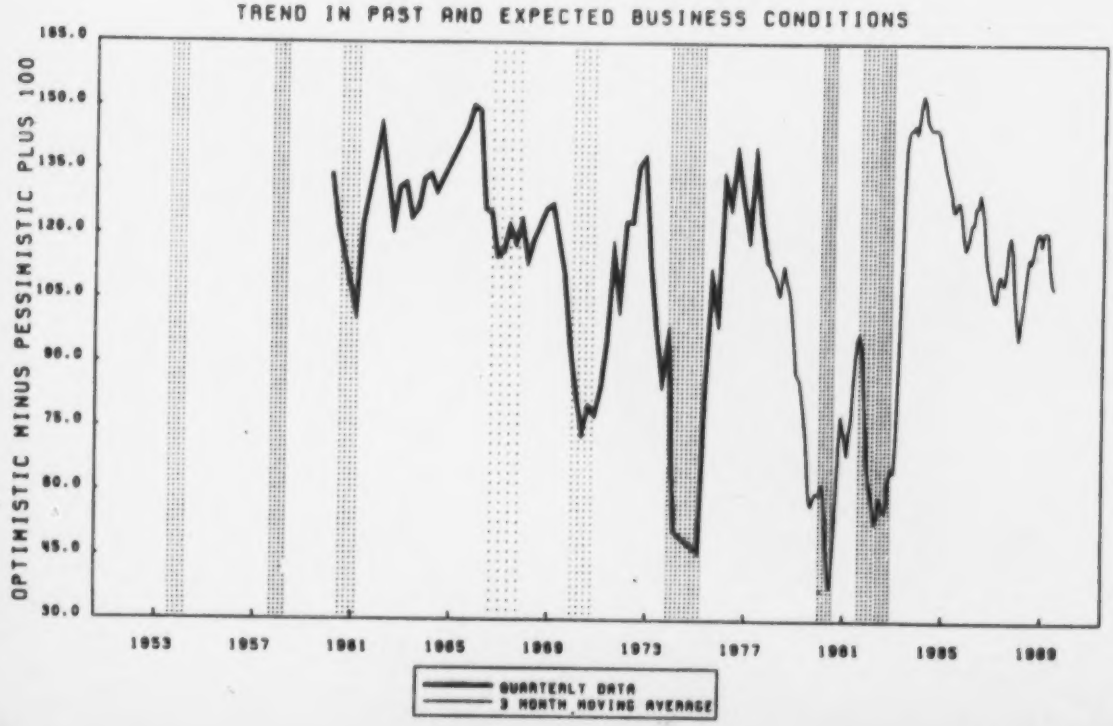


TABLE 14

TREND IN PAST AND EXPECTED CHANGES IN BUSINESS CONDITIONS

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
TREND:													
Continuous increase (a)	15%	12%	18%	18%	15%	13%	10%	16%	18%	12%	14%	13%	15%
Intermittant increase (b)	30	28	29	31	31	35	35	34	28	33	24	29	30
Remain unchanged (c)	13	9	11	11	13	10	12	11	13	16	13	12	12
Intermittant decline (d)	18	20	17	19	19	21	19	16	21	16	24	20	18
Continuous decline (e)	10	10	8	6	9	7	9	8	5	11	13	14	12
Mixed change (f)	10	12	8	9	7	10	10	9	10	9	8	7	6
DK,NA	4	9	9	6	6	4	5	6	5	3	4	5	7
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	500	501	500	500	501	508	500	501	500	502	500	503	507

Combination of the responses to the questions on Tables 12 and 13.

Key: (a) Better than a year ago/Better a year from now
(b) Better/Same or Same/Better
(c) Same/Same
(d) Worse/Same or Same/Worse
(e) Worse/Worse
(f) Worse/Better or Better/Worse

CHART 15 - RECENT CHANGES

BUSINESS CONDITIONS EXPECTED DURING THE NEXT TWELVE MONTHS

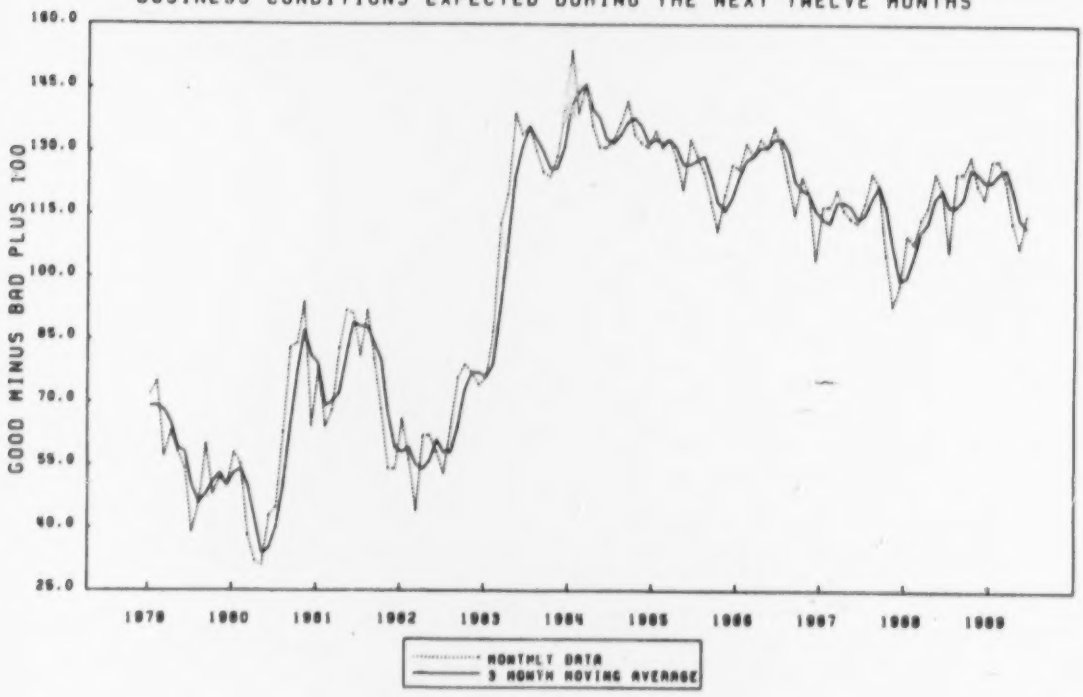


CHART 15 - HISTORICAL SERIES

BUSINESS CONDITIONS EXPECTED DURING THE NEXT TWELVE MONTHS

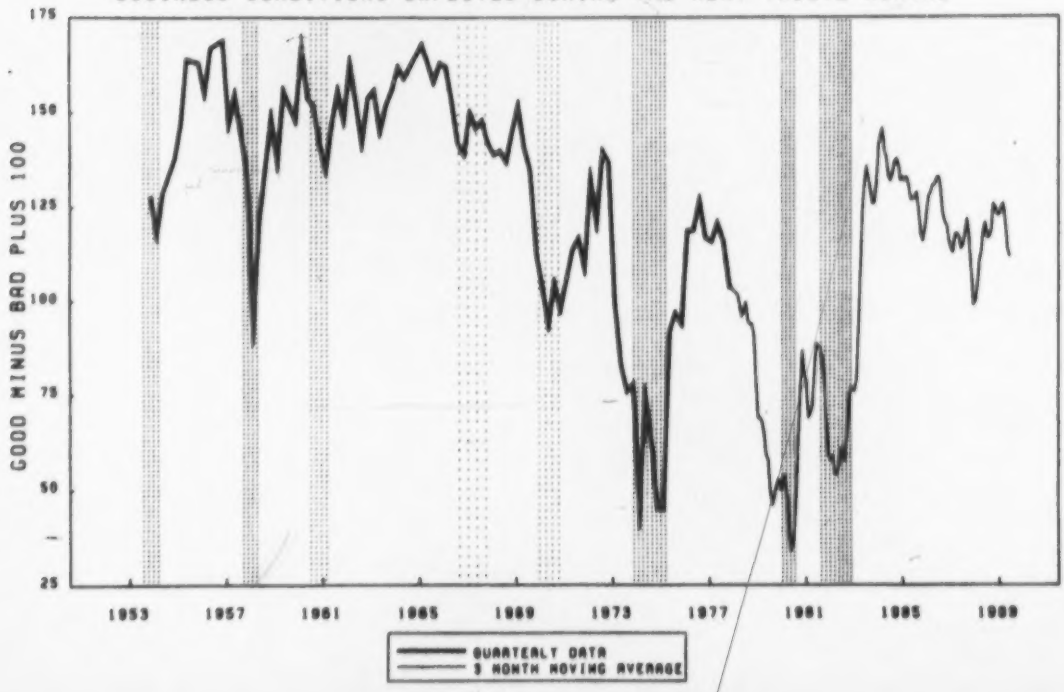


TABLE 15

BUSINESS CONDITIONS EXPECTED DURING THE NEXT 12 MONTHS

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
GOOD TIMES	54%	44%	52%	53%	54%	53%	52%	56%	56%	55%	49%	46%	48%
UNCERTAIN; GOOD & BAD	3	4	4	5	7	4	5	4	3	4	3	4	5
BAD TIMES	33	38	27	28	25	31	33	28	28	32	36	39	33
DON'T KNOW	6	9	11	9	8	7	5	7	9	5	6	6	9
NOT ASCERTAINED	4	5	6	5	6	5	5	5	4	4	6	5	5
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	500	501	500	500	501	508	500	501	500	502	500	503	507

The question was: "Now turning to business conditions in the country as a whole--do you think that during the next 12 months we'll have good times financially, or bad times or what?"

CHART 16 - RECENT CHANGES

BUSINESS CONDITIONS EXPECTED FOR THE NEXT FIVE YEARS

CHART 16 - HISTORICAL SERIES

BUSINESS CONDITIONS EXPECTED FOR THE NEXT FIVE YEARS

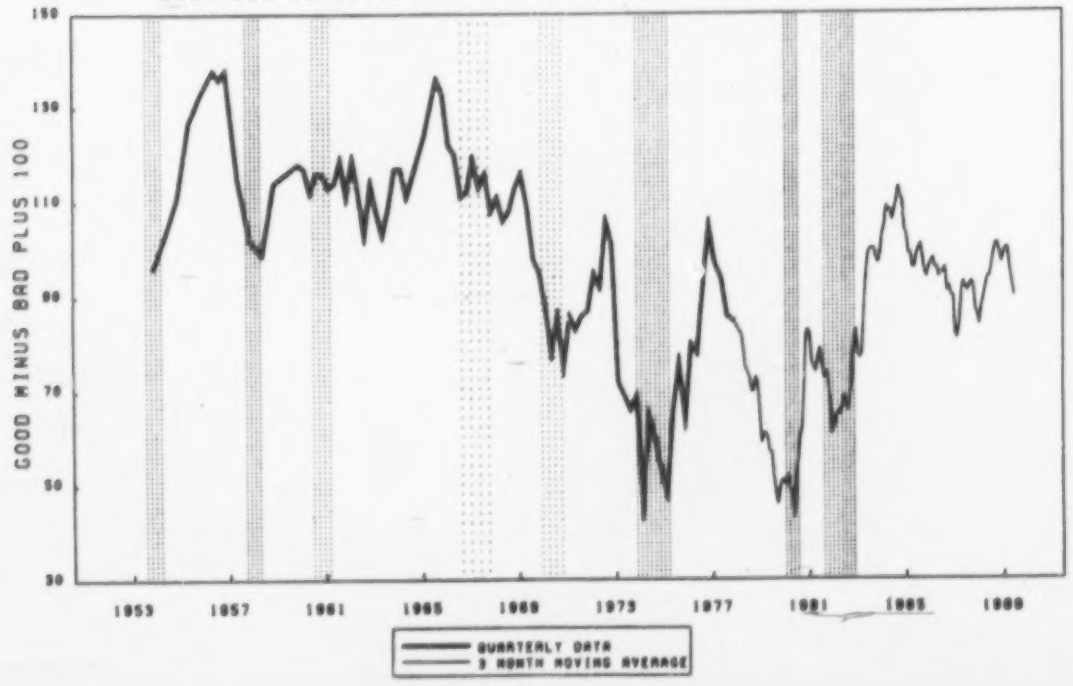


TABLE 16

BUSINESS CONDITIONS EXPECTED DURING THE NEXT FIVE YEARS

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
GOOD TIMES	36%	39%	43%	41%	40%	40%	41%	45%	41%	40%	37%	36%	37%
UNCERTAIN; GOOD & BAD	16	11	16	17	12	14	12	9	12	14	13	13	12
BAD TIMES	41	43	38	39	43	43	43	42	42	42	46	47	47
NOT ASCERTAINED	7	7	3	3	5	3	4	4	5	4	4	4	4
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	500	501	500	500	501	508	500	501	500	502	500	503	507

The question was: "Looking ahead, which would you say is more likely--that in the country as a whole we'll have continuous good times during the next 5 years or so, or that we will have periods of widespread unemployment or depression, or what?"

CHART 17 - RECENT CHANGES
EXPECTED CHANGE IN UNEMPLOYMENT

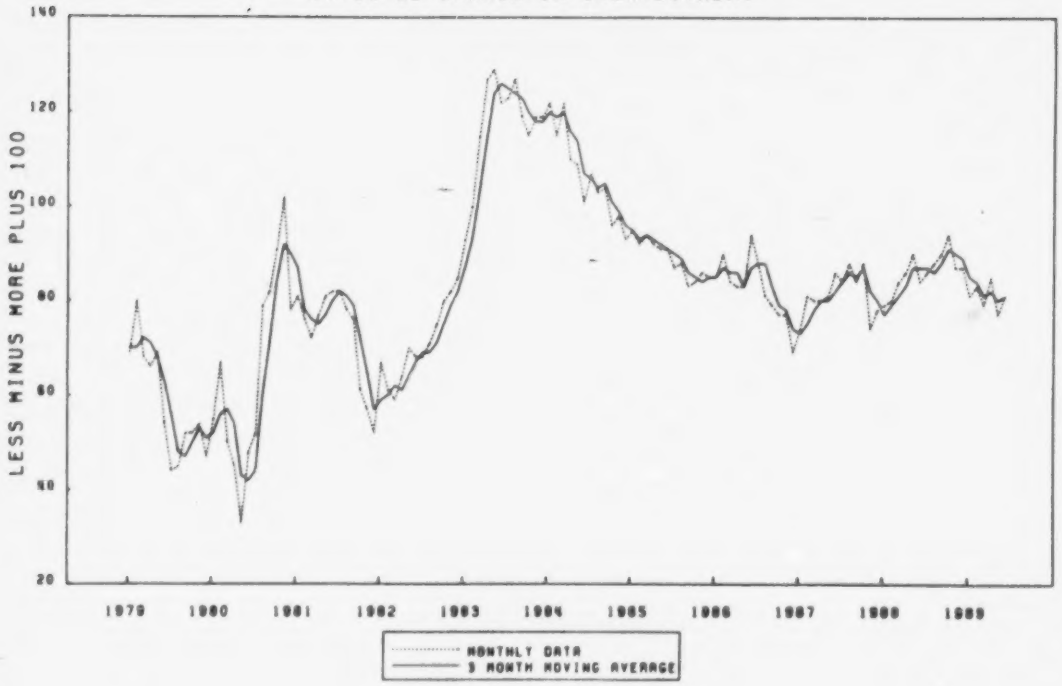


CHART 17 - HISTORICAL SERIES
EXPECTED CHANGE IN UNEMPLOYMENT

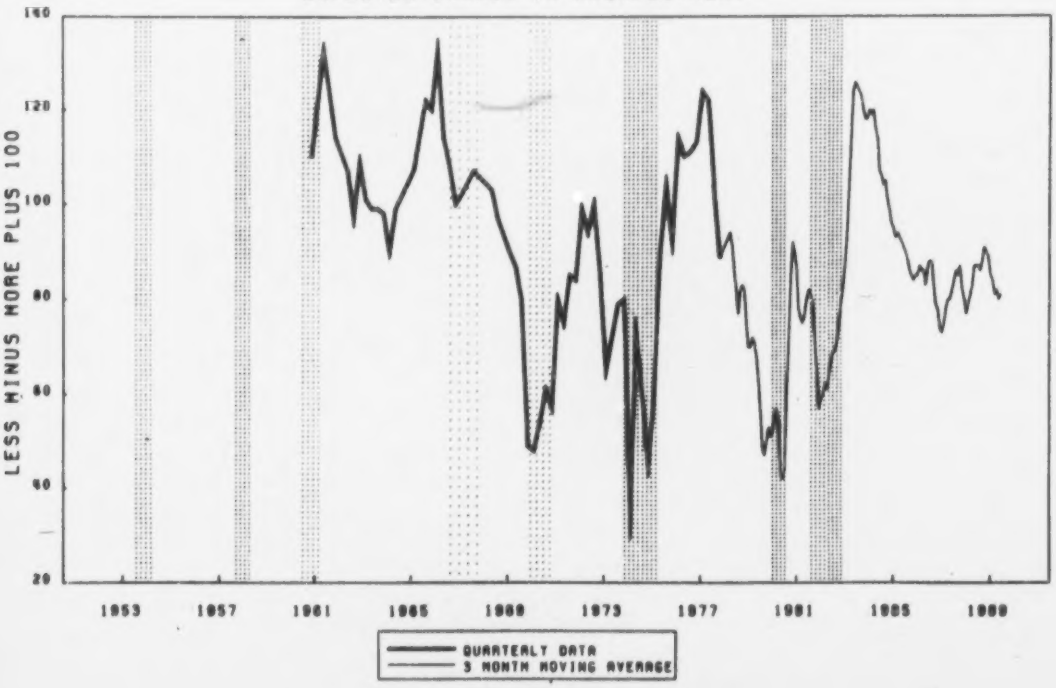


TABLE 17

EXPECTED CHANGE IN UNEMPLOYMENT

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
LESS	15%	15%	15%	17%	16%	14%	15%	15%	13%	12%	14%	12%	10%
SAME	53	54	53	52	60	57	55	50	55	53	55	52	59
MORE	31	29	27	27	22	27	28	34	30	33	29	35	29
DK,NA	1	2	5	4	2	2	2	1	2	2	2	1	2
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	500	501	500	500	501	508	500	501	500	502	500	503	507

The question was: "How about people out of work during the coming 12 months--do you think that there will be more unemployment than now, about the same, or less?"

CHART 18 - RECENT CHANGES

EXPECTED CHANGE IN INTEREST RATES

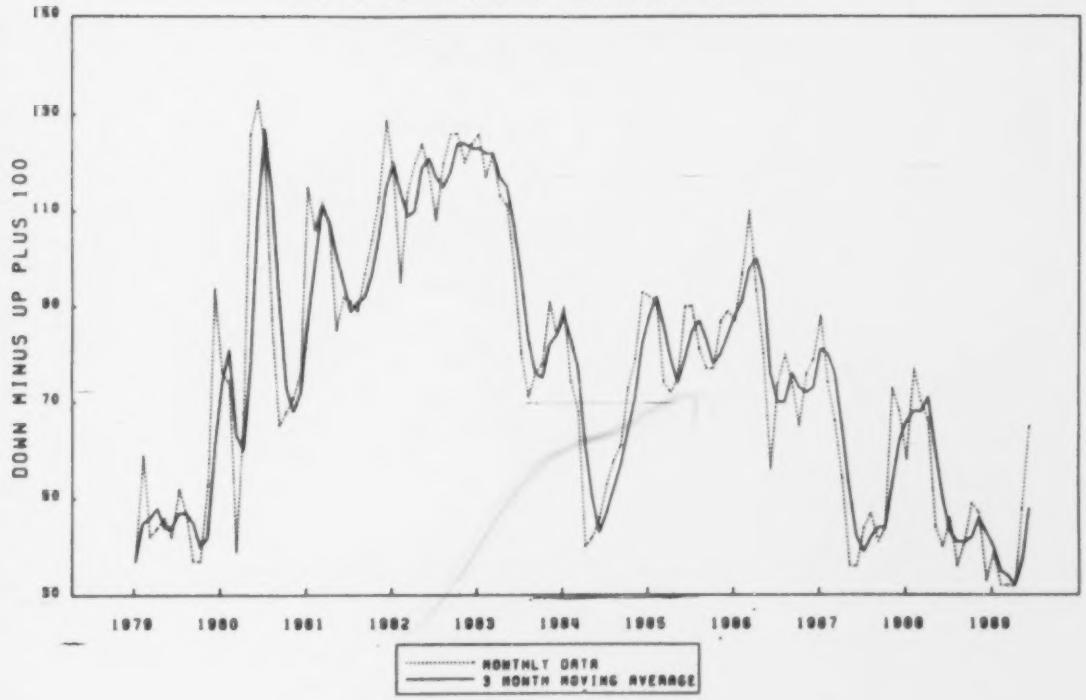


CHART 18 - HISTORICAL SERIES

EXPECTED CHANGE IN INTEREST RATES

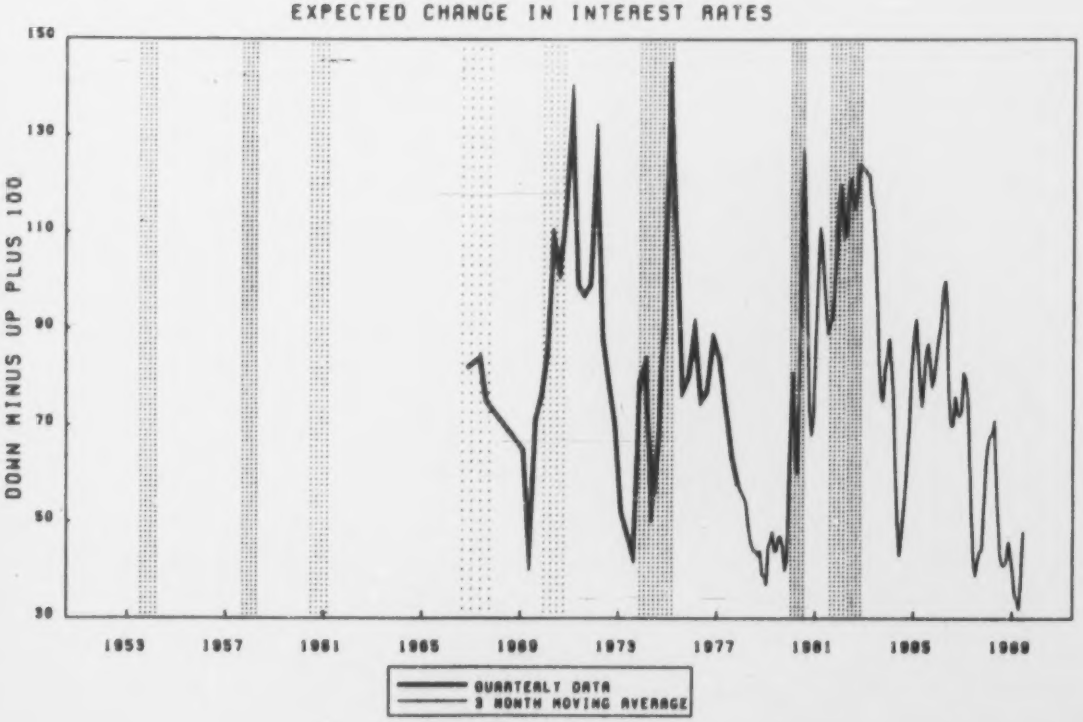


TABLE 18

EXPECTED CHANGE IN INTEREST RATES

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
GO UP	67%	65%	71%	67%	62%	62%	74%	68%	75%	73%	75%	64%	54%
STAY THE SAME	24	22	19	21	24	27	16	23	16	20	17	20	24
GO DOWN	7	11	7	8	11	9	7	7	7	5	7	12	19
DK,NA	2	2	3	4	3	2	3	2	2	2	1	4	3
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	500	501	500	500	501	508	500	501	500	502	500	503	507

The question was: "No one can say for sure, but what do you think will happen to interest rates for borrowing money during the next 12 months--will they go up, stay the same, or go down?"

CHART 19 - RECENT CHANGES

MEAN EXPECTED PRICE INCREASE OVER THE NEXT 12 MONTHS

CHART 19 - HISTORICAL SERIES

MEAN EXPECTED PRICE INCREASE OVER THE NEXT 12 MONTHS

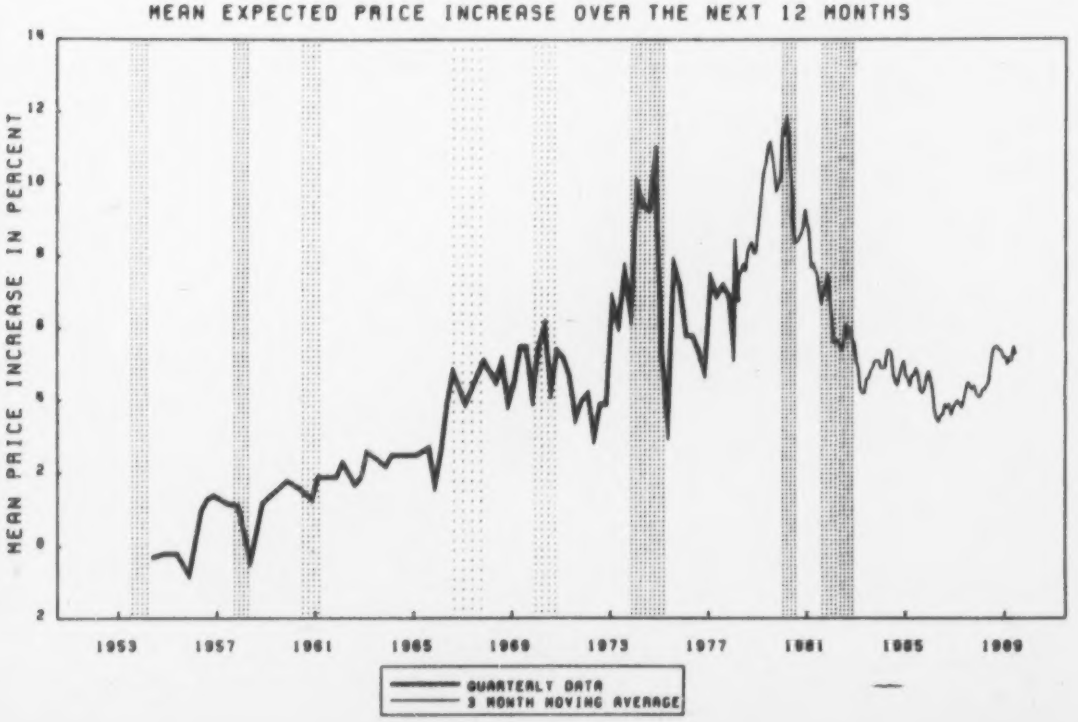


TABLE 19

EXPECTED CHANGE IN PRICES DURING THE NEXT 12 MONTHS

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
SAME OR DOWN	13%	8%	8%	8%	9%	11%	10%	10%	11%	12%	8%	10%	10%
WILL GO UP BY:													
1-2%	18	15	15	16	20	15	16	20	15	18	17	16	18
3-4%	20	23	23	25	21	28	26	23	24	23	23	19	24
5%	20	19	22	21	20	18	20	19	22	17	21	23	19
6-9%	8	12	9	10	8	8	8	9	10	9	10	9	9
10-14%	9	12	8	7	9	9	11	7	8	9	10	11	10
15% or more	6	6	6	6	5	5	4	6	4	7	5	7	5
DK how much up	5	5	8	6	6	5	4	5	5	4	6	4	5
DK,NA	1	*	1	1	2	1	1	1	1	1	*	1	*
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
MEAN INCREASE	5.6	5.6	5.4	5.5	5.2	5.4	5.0	5.1	4.8	5.6	5.0	5.8	5.0
VARIANCE	60	37	38	52	40	55	32	41	29	64	24	49	34
CASES	500	501	500	500	501	508	500	501	500	502	500	503	507

The questions were: "During the next 12 months, do you think that prices in general will go up, or go down, or stay where they are now?" and "By about what percent do you expect prices to go up, on the average, during the next 12 months?"

* : Less than half of one percent.

CHART 20 - RECENT CHANGES

OPINIONS ABOUT THE GOVERNMENT'S ECONOMIC POLICY

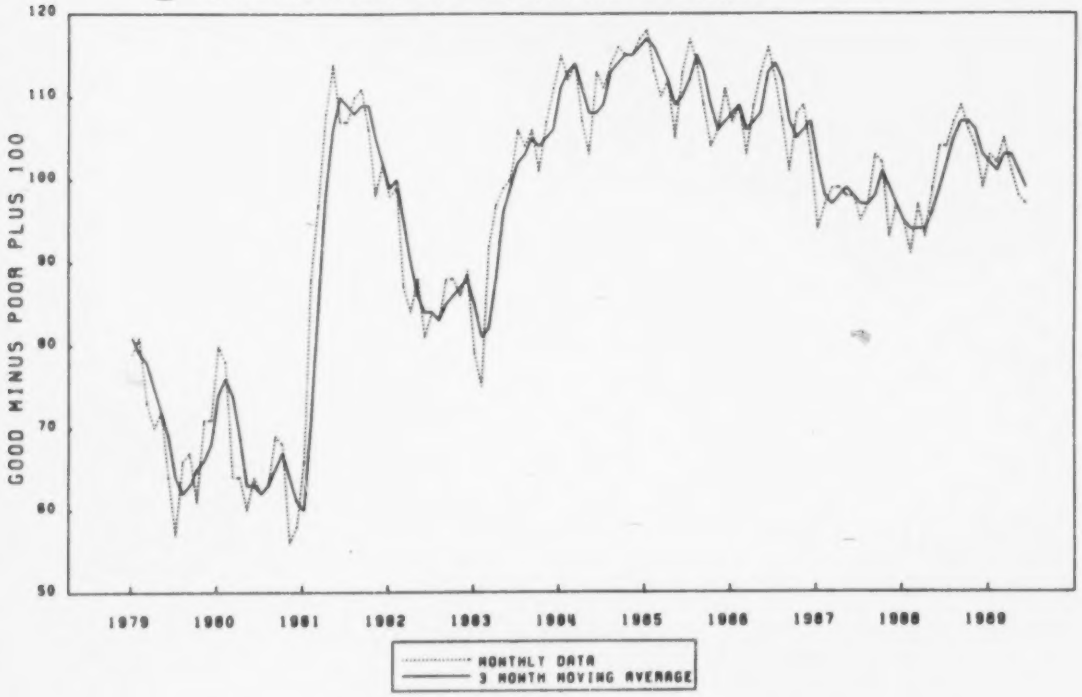


CHART 20 - HISTORICAL SERIES

OPINIONS ABOUT THE GOVERNMENT'S ECONOMIC POLICY

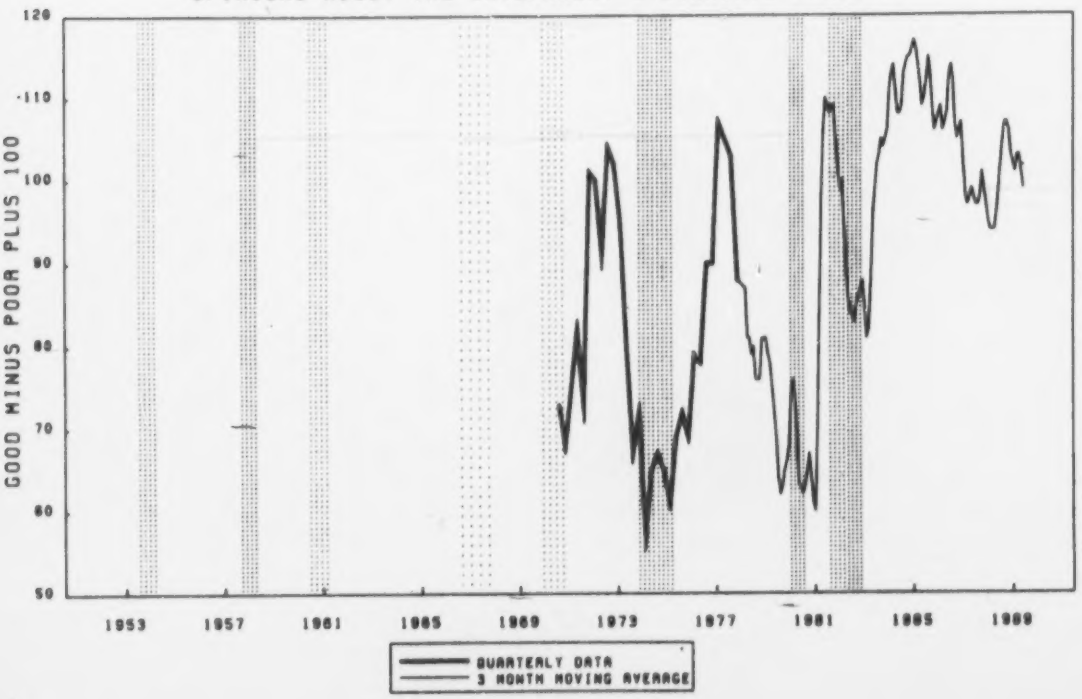


TABLE 20

OPINIONS ABOUT THE GOVERNMENT'S ECONOMIC POLICY

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
A GOOD JOB	23%	25%	28%	29%	26%	27%	20%	27%	23%	25%	19%	19%	20%
ONLY FAIR	57	51	48	49	51	49	57	48	51	52	59	57	55
A POOR JOB	19	21	21	20	20	23	21	24	21	20	18	21	23
DK,NA	1	3	3	2	3	1	2	1	5	3	4	3	2
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	500	501	500	500	501	508	500	501	500	502	500	503	507

The question was: "As to the economic policy of the government--I mean steps taken to fight inflation or unemployment--would you say the government is doing a good job, only fair, or a poor job?"

CHART 21 - RECENT CHANGES

BUYING CONDITIONS FOR LARGE HOUSEHOLD GOODS

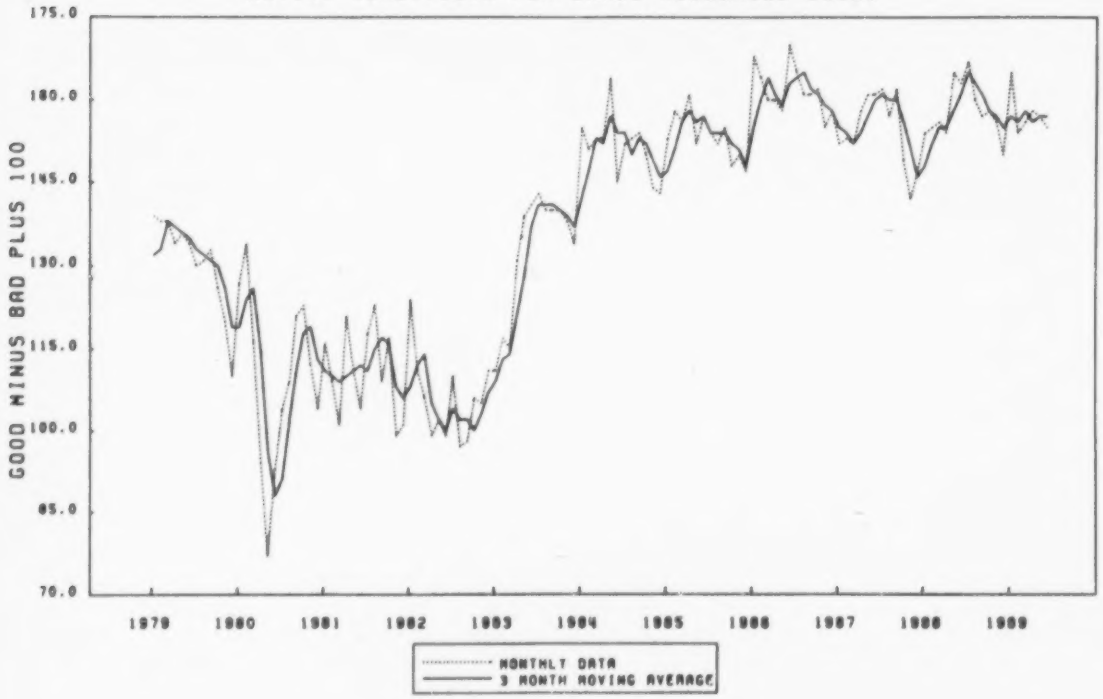


CHART 21 - HISTORICAL SERIES

BUYING CONDITIONS FOR LARGE HOUSEHOLD GOODS

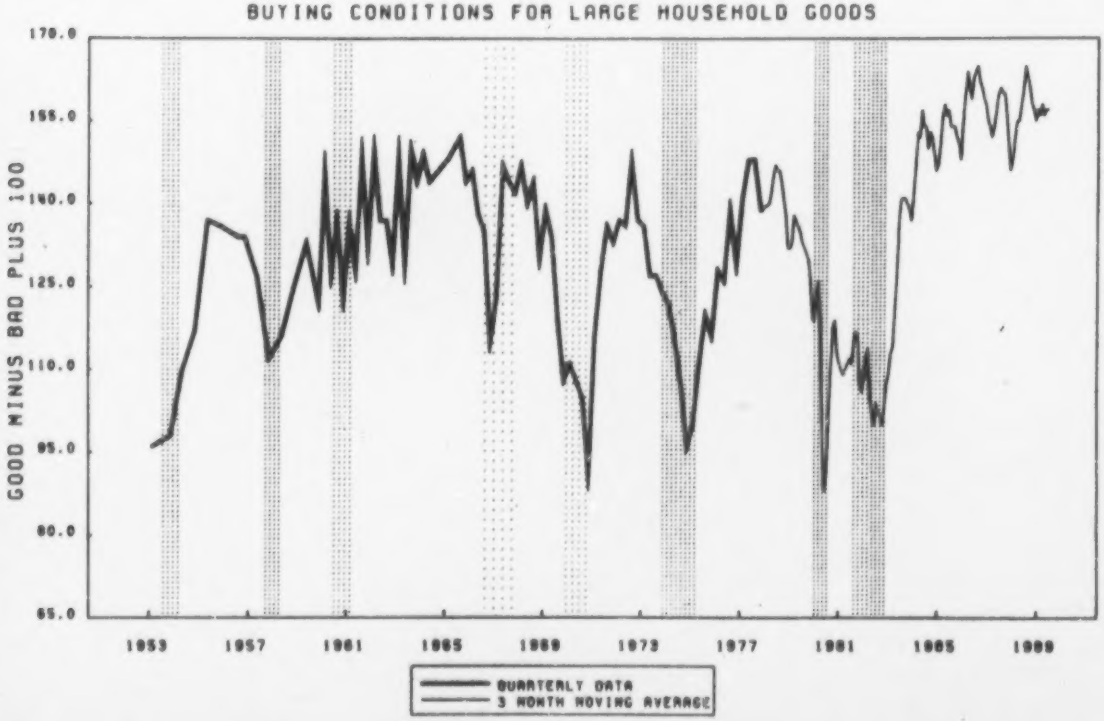


TABLE 21

BUYING CONDITIONS FOR LARGE HOUSEHOLD GOODS

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
GOOD TIME TO BUY	74%	79%	74%	71%	73%	73%	70%	78%	71%	72%	75%	73%	71%
UNCERTAIN, DEPENDS	15	9	12	15	12	10	10	9	12	12	8	11	13
BAD TIME TO BUY	11	12	14	14	15	17	20	13	17	16	17	16	16
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	500	501	500	500	501	508	500	501	500	502	500	503	507

The question was: "About the big things people buy for their homes--such as furniture, a refrigerator, stove, television, and things like that. Generally speaking, do you think now is a good or a bad time for people to buy major household items?"

CHART 22A - HISTORICAL SERIES

REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR DURABLES

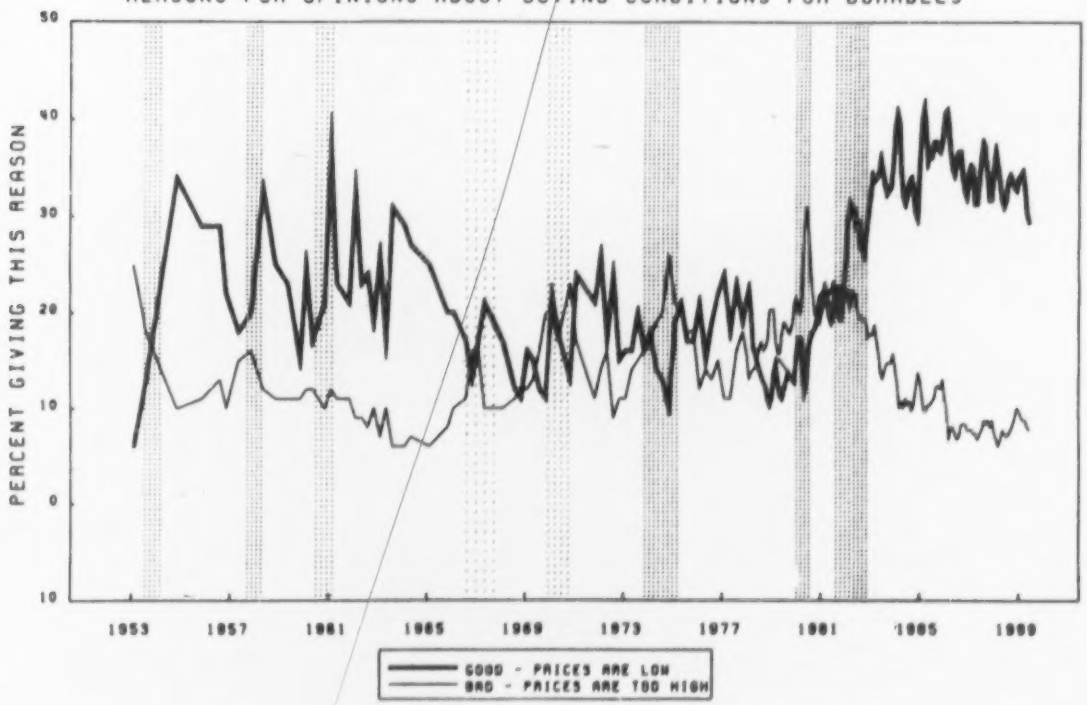


CHART 22B - HISTORICAL SERIES

REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR DURABLES

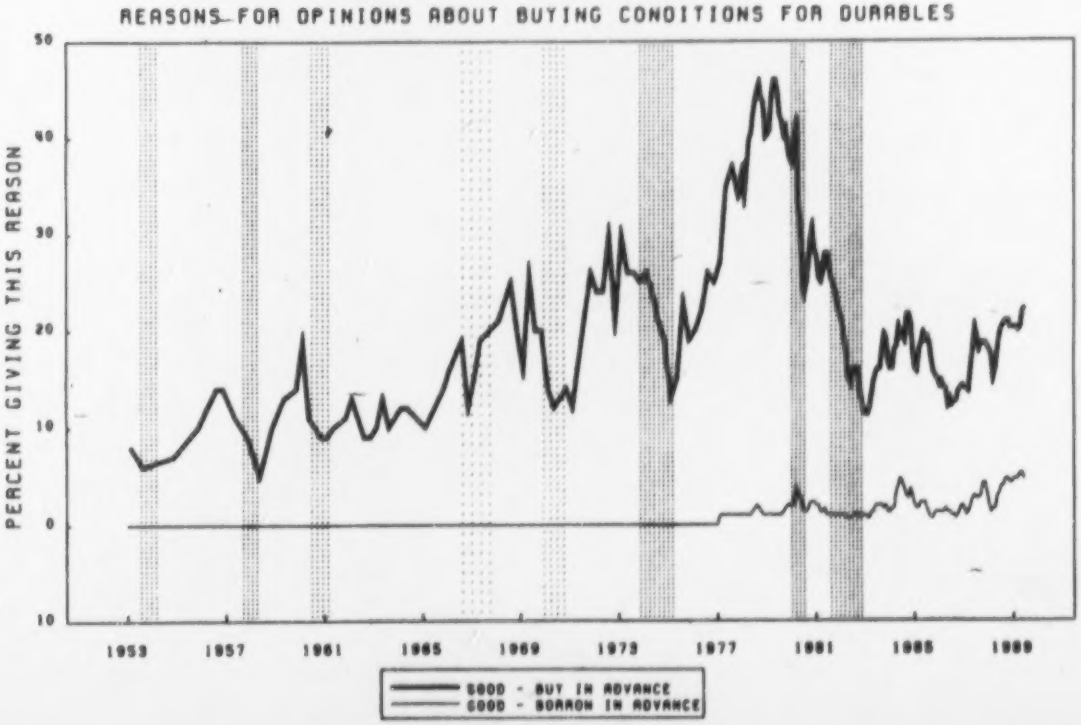


TABLE 22

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR LARGE HOUSEHOLD GOODS +

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
GOOD TIME TO BUY:													
Prices are low; good buys available	31%	34%	36%	33%	32%	34%	32%	36%	35%	33%	31%	27%	30%
Prices won't come down; are going higher	20	21	21	21	21	19	21	21	19	20	22	24	21
Interest rates are low	8	7	7	7	7	8	4	5	4	6	4	5	5
Borrow-in-advance of rising interest rates	3	4	5	5	4	4	5	5	4	5	7	4	3
Times are good; prosperity	7	10	7	5	8	5	7	7	9	7	8	6	6
BAD TIME TO BUY:													
Prices are high	7	6	9	8	8	11	11	7	9	10	7	7	9
Interest rates are high; credit is tight	2	2	3	3	4	3	5	2	5	5	8	5	6
Times are bad; can't afford to buy	2	3	3	2	4	3	3	4	5	4	4	4	3
Bad times ahead; uncertain future	1	3	3	3	2	1	3	3	3	1	2	3	3

Responses to the query: "Why do you say so?" following the question on Table 21.
+ : May add to more than 100% due to multiple mentions.

CHART 22C - HISTORICAL SERIES

REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR DURABLES

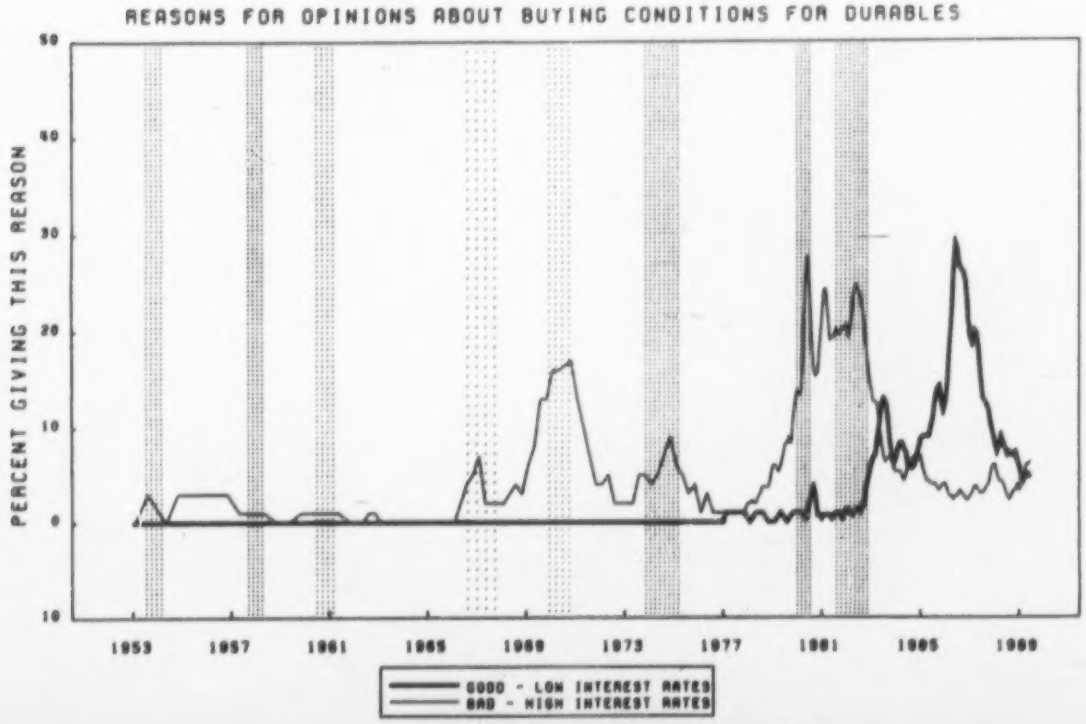


CHART 23 - RECENT CHANGES
BUYING CONDITIONS FOR HOUSES

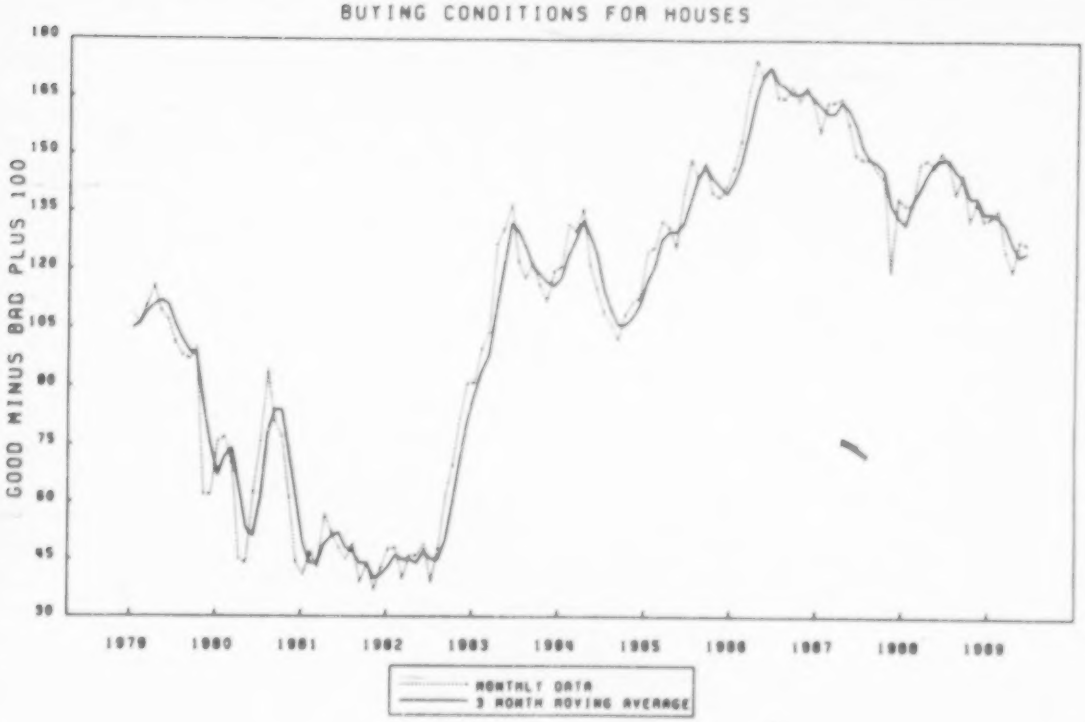


CHART 23 - HISTORICAL SERIES
BUYING CONDITIONS FOR HOUSES

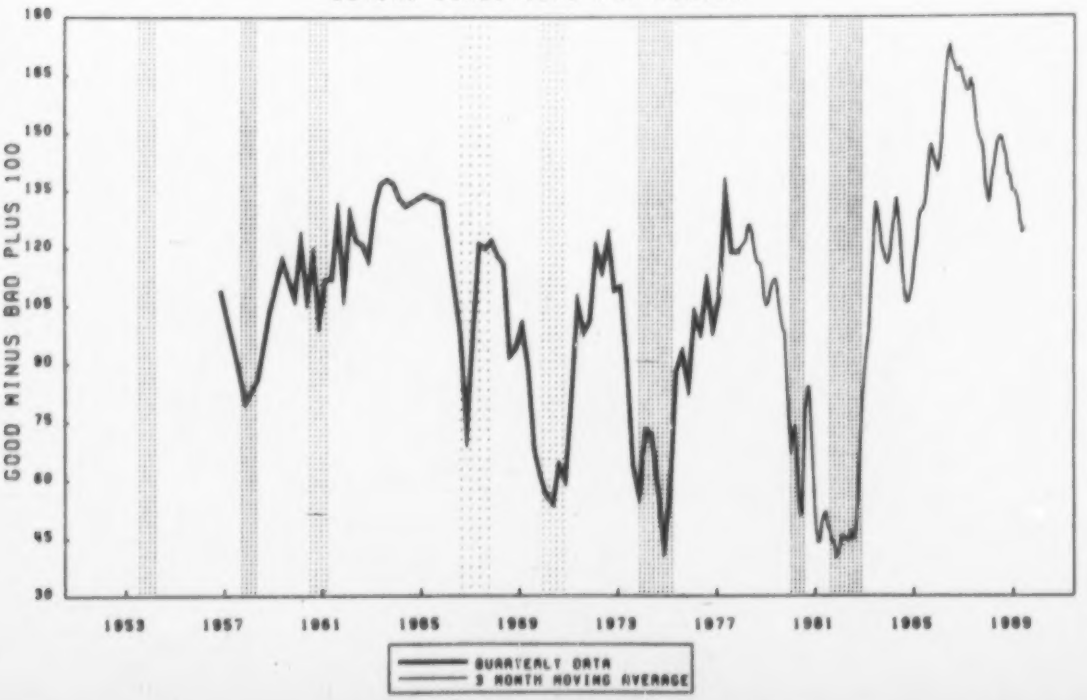


TABLE 23

BUYING CONDITIONS FOR HOUSES

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
GOOD TIME TO BUY	73%	72%	67%	70%	64%	67%	63%	64%	64%	60%	58%	61%	61%
UNCERTAIN, DEPENDS	5	4	6	5	5	4	7	6	8	5	4	6	5
BAD TIME TO BUY	22	24	27	25	31	29	30	30	28	35	38	33	34
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	500	501	500	500	501	508	500	501	500	502	500	503	507

The question was: "Generally speaking, do you think now is a good time or a bad time to buy a house?"

CHART 24A - HISTORICAL SERIES

REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES

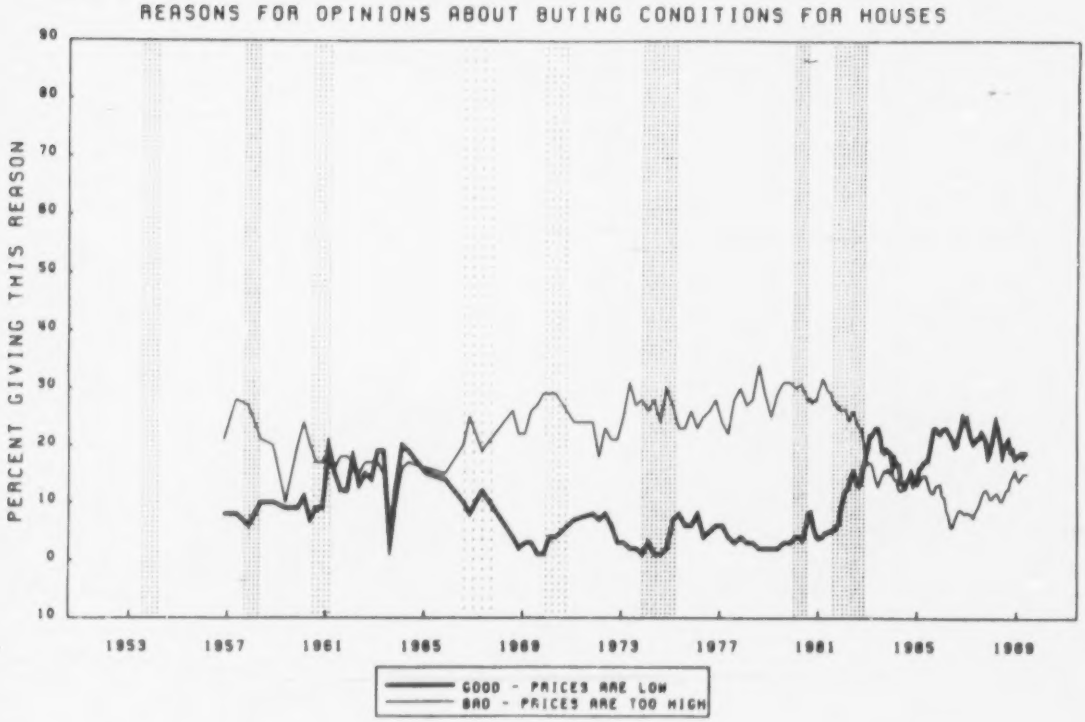


CHART 24B - HISTORICAL SERIES

REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES

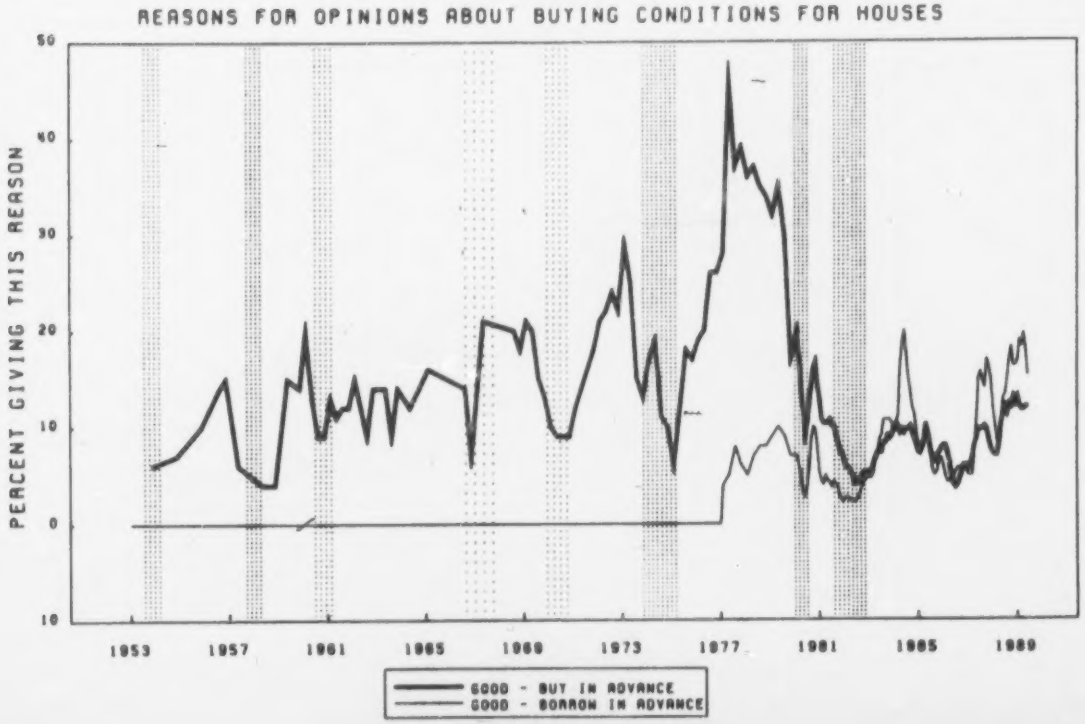


TABLE 24

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES +

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
GOOD TIME TO BUY:													
Prices are low; good buys available	19%	24%	18%	21%	18%	19%	16%	19%	20%	17%	17%	22%	17%
Prices won't come down; are going higher	12	12	10	15	11	13	13	13	10	12	13	11	12
Interest rates are low	34	30	28	22	25	33	19	22	20	17	16	16	22
Borrow-in-advance of rising interest rates	15	11	19	21	15	13	21	16	20	19	20	15	11
Good investment	6	7	9	9	9	10	8	7	7	9	6	8	9
Times are good; prosperity	5	6	5	4	4	3	3	4	5	2	4	4	3
BAD TIME TO BUY:													
Prices are high	11	13	13	11	18	15	14	14	13	16	16	13	16
Interest rates are high; credit is tight	10	11	14	14	16	12	18	16	12	24	28	25	23
Times are bad; can't afford to buy	4	4	4	4	5	6	3	5	6	7	7	6	5
Bad times ahead; uncertain future	3	2	3	2	3	3	5	4	3	3	4	3	2

Responses to the query: "Why do you say so?" following the question on Table 23.
+ : May add to more than 100% due to multiple mentions.

CHART 24C - HISTORICAL SERIES

REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR HOUSES

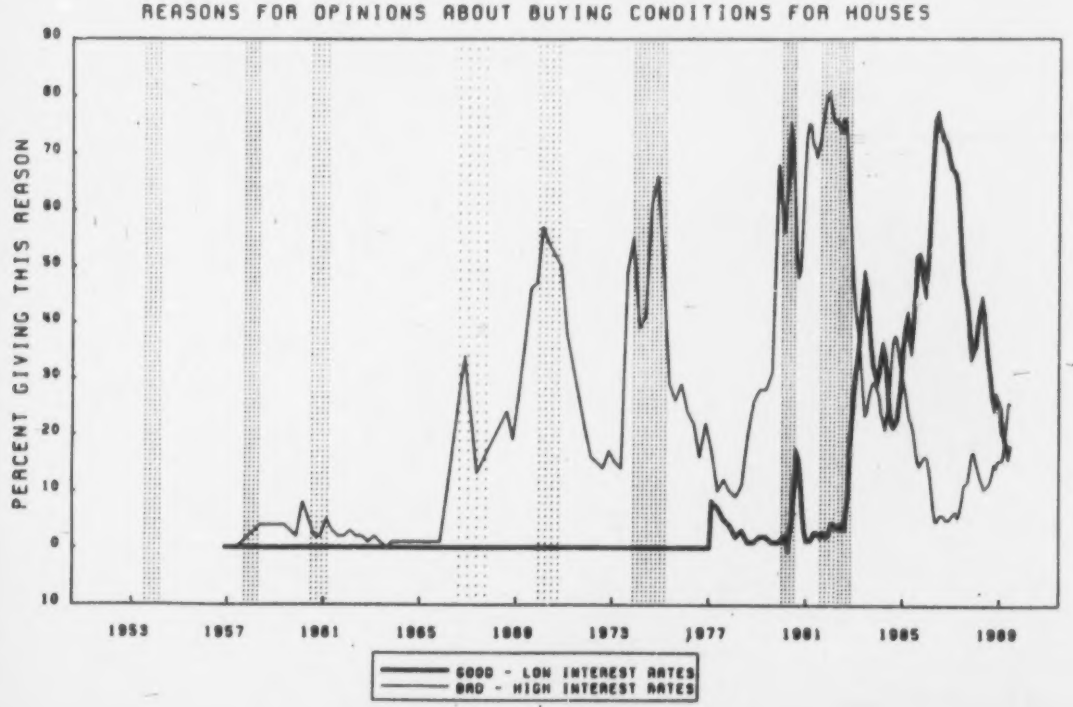


CHART 25 - RECENT CHANGES
BUYING CONDITIONS FOR CARS

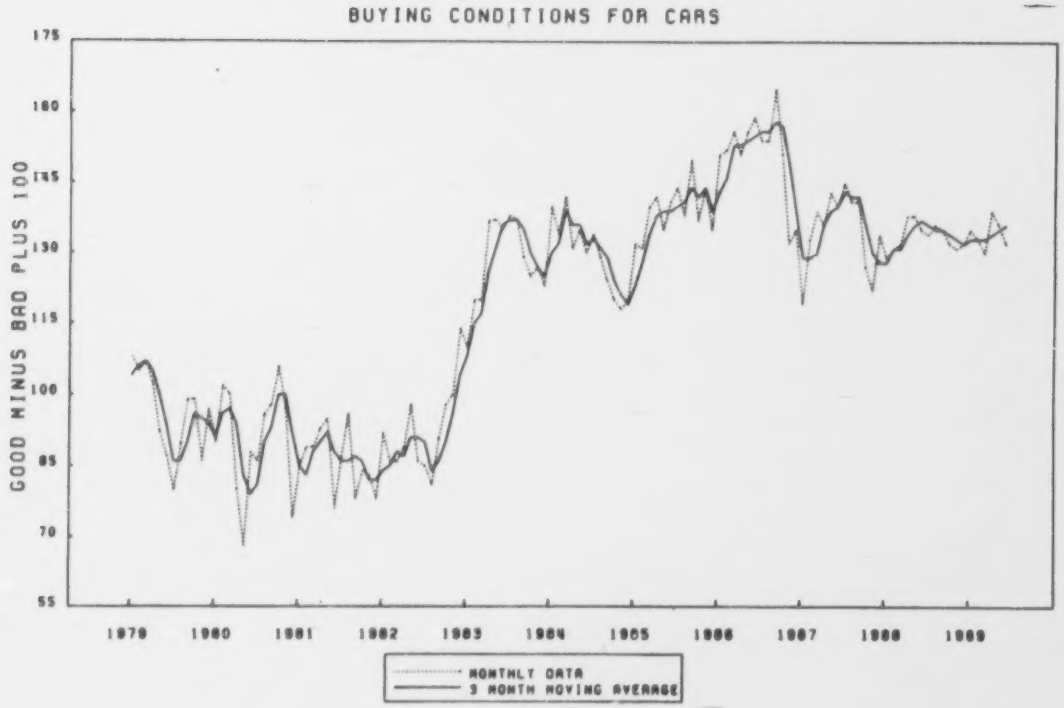


CHART 25 - HISTORICAL SERIES
BUYING CONDITIONS FOR CARS

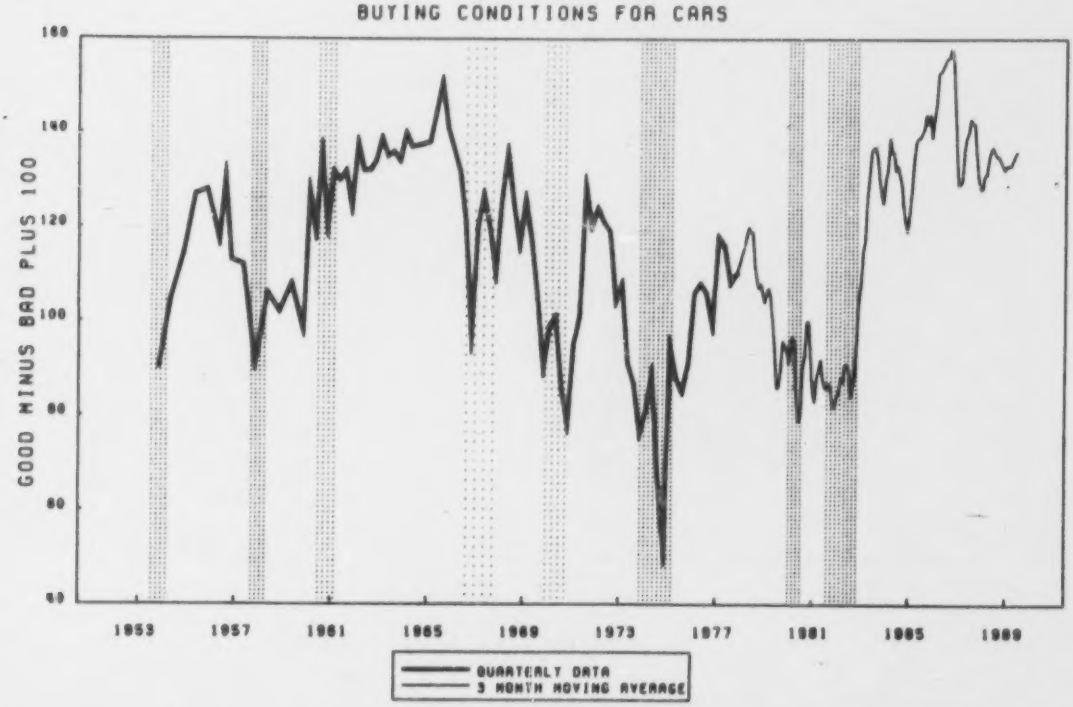


TABLE 25

BUYING CONDITIONS FOR CARS

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
GOOD TIME TO BUY	62%	62%	62%	61%	60%	61%	61%	62%	61%	61%	65%	63%	61%
UNCERTAIN; DEPENDS	11	10	12	13	12	9	10	11	11	8	9	10	10
BAD TIME TO BUY	27	28	26	26	28	30	29	27	28	31	26	27	29
TOTAL	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
CASES	500	501	500	500	501	508	500	501	500	502	500	503	507

The question was: "Speaking now of the automobile market--do you think the next 12 months or so will be a good time or a bad time to buy a car?"

CHART 26A - HISTORICAL SERIES

REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR CARS

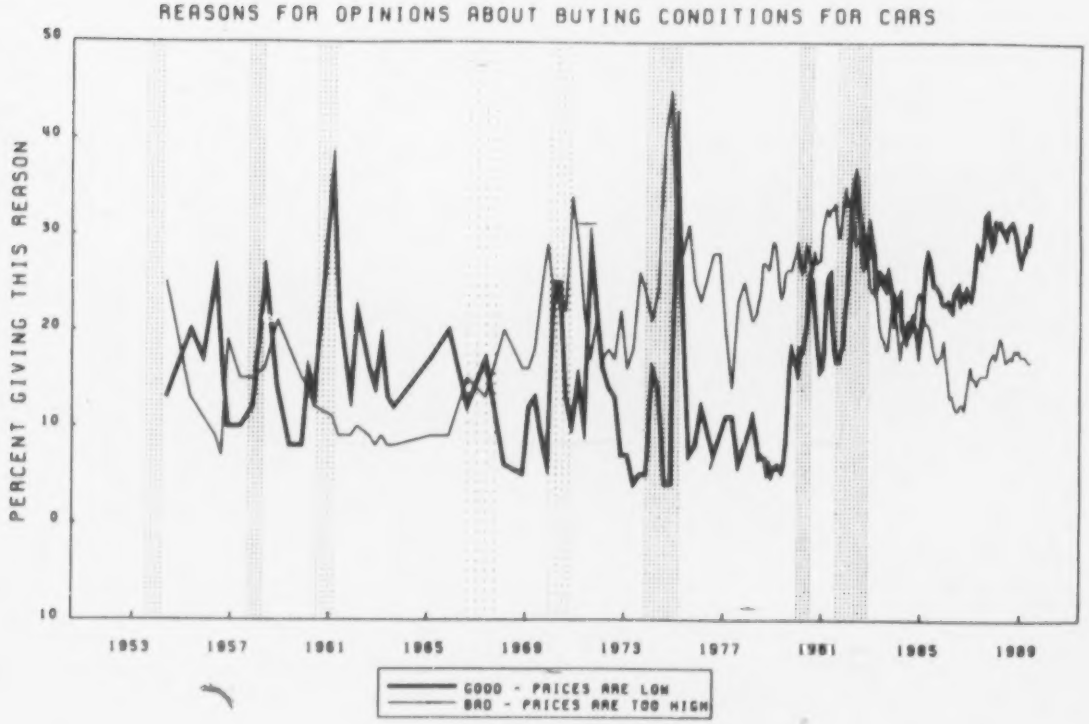


CHART 26B - HISTORICAL SERIES

REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR CARS

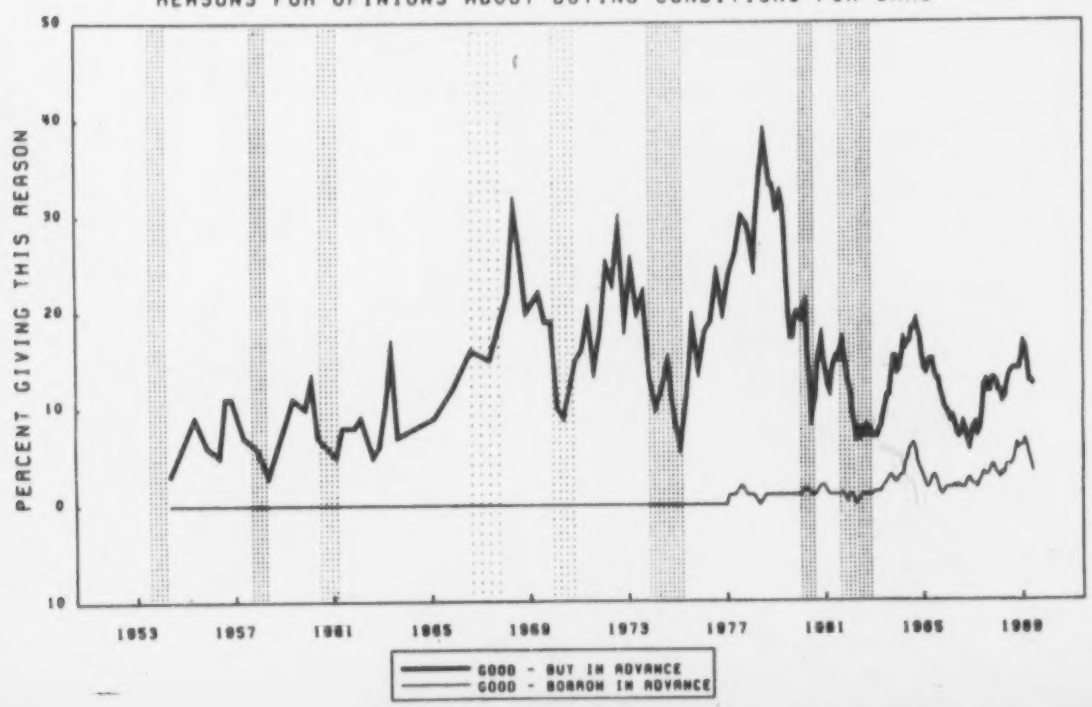


TABLE 26

SELECTED REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR CARS +

	June 1988	July 1988	Aug. 1988	Sept 1988	Oct. 1988	Nov. 1988	Dec. 1988	Jan. 1989	Feb. 1989	Mar. 1989	Apr. 1989	May 1989	June 1989
GOOD TIME TO BUY:													
Prices are low; good buys available	30%	33%	30%	31%	31%	27%	26%	28%	30%	27%	32%	29%	33%
Prices won't come down; are going higher	14	13	15	14	13	15	17	18	14	12	12	14	11
Interest rates are low	16	14	16	14	12	14	11	11	15	15	25	23	21
Borrow-in-advance of rising interest rates	4	3	6	6	7	4	7	7	6	5	4	4	2
Times are good; prosperity	3	5	4	4	4	4	4	5	4	3	3	3	2
BAD TIME TO BUY:													
Prices are high	18	16	18	17	19	17	18	17	17	18	16	16	18
Interest rates are high; credit is tight	4	6	6	9	8	7	9	7	6	13	9	6	7
Times are bad; can't afford to buy	1	3	4	2	3	2	4	2	4	2	3	4	3
Bad times ahead; uncertain future	2	2	2	2	1	2	3	1	1	2	3	2	1
Poor selection; quality	3	3	2	3	5	3	2	4	3	3	2	3	2

Responses to the query: "Why do you say so?" following the question on Table 25.
+ : May add to more than 100% due to multiple mentions.

* : Less than half of one percent.

CHART 26C - HISTORICAL SERIES

REASONS FOR OPINIONS ABOUT BUYING CONDITIONS FOR CARS

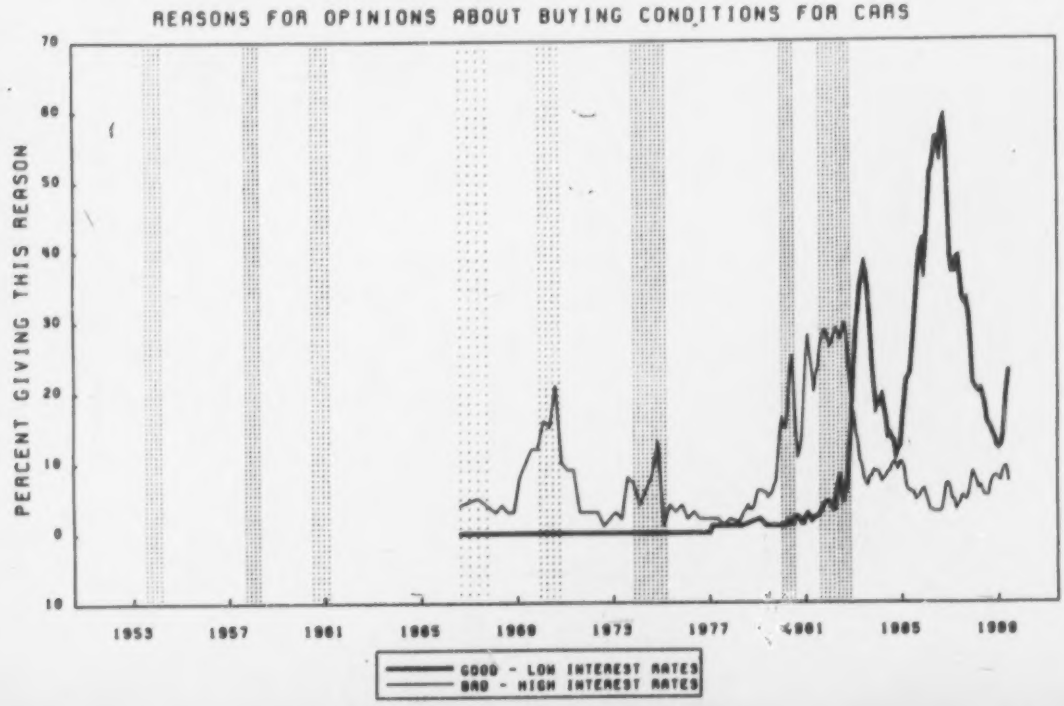


CHART 1 - RECENT CHANGES
THE INDEX OF CONSUMER SENTIMENT

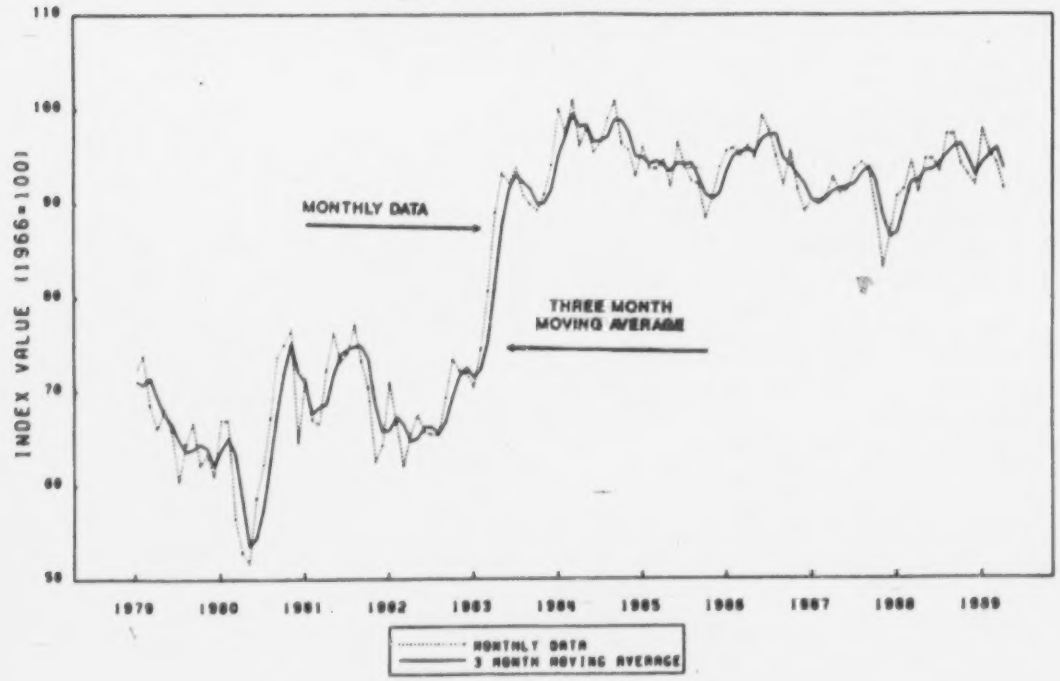
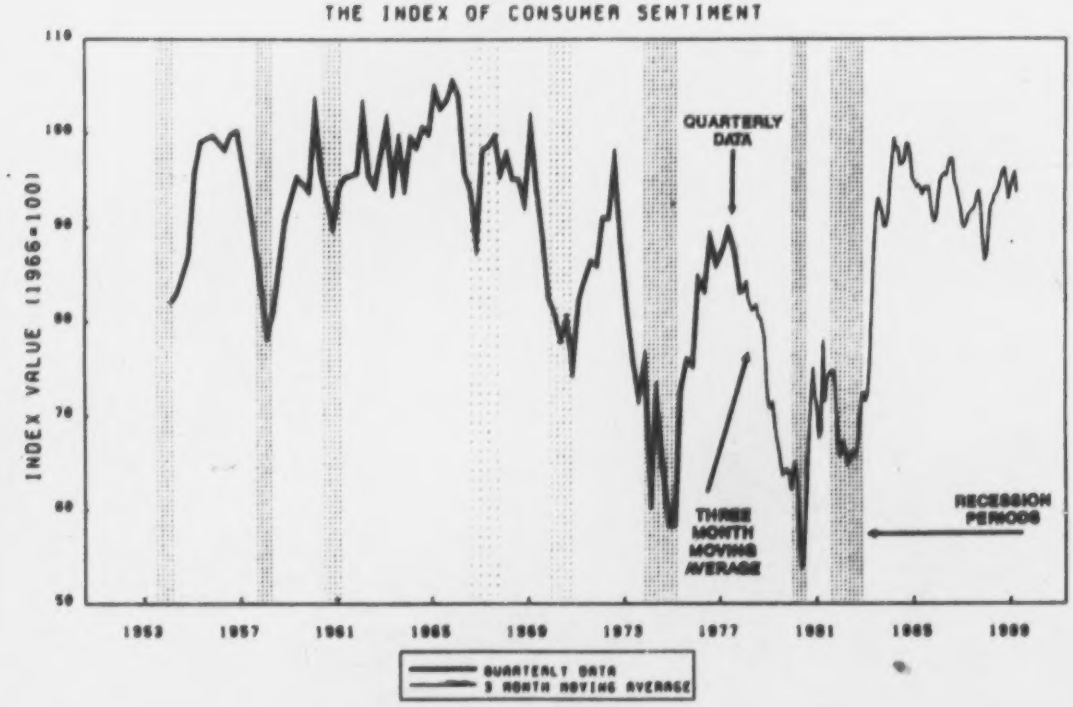


CHART 1 - HISTORICAL SERIES
THE INDEX OF CONSUMER SENTIMENT



DESCRIPTION OF CHARTS

DATA POINTS

QUARTERLY DATA: Data collected by surveys conducted at three month intervals before 1978.

MONTHLY DATA: Data collected by surveys conducted each month since January of 1978.

THREE-MONTH MOVING AVERAGE: Each point plotted represents the average of the three monthly observations ending at the date plotted.

TIME SCALE

Each tic mark on the time scale represents the month of January for the indicated year.

RECESSION PERIODS

November	1948 - October	1949
July	1953 - May	1954
August	1957 - April	1958
April	1960 - February	1961
June	1966 - November	1967*
December	1969 - November	1970
November	1973 - March	1975
January	1980 - July	1980
July	1981 - November	1982

Recession dates are determined by the National Bureau of Economic Research.

RECESSION PERIOD: Reduction in the national output of goods and services, generally lasting at least two quarters

*GROWTH RECESSION: Retardation in the rate of growth of output and employment (usually followed by a recession and always the initial stage of a recession).

RECOMMENDED ALLOWANCE FOR SAMPLING ERROR OF A PERCENTAGE

(Sampling Error Allowance in Percentage Points[1])

For Estimated Percentage Near	Number of Interviews											
	100	200	300	400	500	750	1000	1250	1500	2000	2500	3000
1% or 99%	2.2	1.6	1.3	1.1	1.0	0.8	0.7	0.6	0.6	0.5	0.4	0.4
5% or 95%	4.9	3.5	2.8	2.4	2.2	1.8	1.5	1.4	1.3	1.1	1.0	0.9
10% or 90%	6.7	4.8	3.9	3.4	3.0	2.4	2.1	1.9	1.7	1.5	1.3	1.2
20% or 80%	9.0	6.3	5.2	4.5	4.0	3.3	2.8	2.5	2.3	2.0	1.8	1.6
30% or 70%	10.3	7.3	5.9	5.1	4.6	3.7	3.2	2.9	2.6	2.3	2.0	1.9
40% or 60%	11.0	7.8	6.3	5.5	4.9	4.0	3.5	3.1	2.8	2.4	2.2	2.0
50%	11.2	7.9	6.5	5.6	5.0	4.1	3.5	3.2	2.9	2.5	2.2	2.0

[1]The figures in this table represent two standard errors. Hence, the chances are 95 in 100 that the true percentage lies within a range equal to the observed percentage, plus or minus the sampling error.